



THE NATIONAL ARCHIVES

CHECKPOINT HARDWARE SUPPORT

CLARIFICATION QUESTIONS AND RESPONSES

The National Archives has received a number of clarification questions in relation to this opportunity. Those questions, and their associated responses, can be found below.

Q1: *Can this be subcontracted?*

A1: There are no restrictions on subcontracting.

Q2: *In the Invitation to Tender, you ask for a 3 year renewal cost +1 +1 +1 (on page 2). Yet on page 3, 3.4.6 you ask for separate prices for the first contract year and the optional second year. Do you need a cost for the 3 year renewal and then estimated costs on a year on year basis for the next 3 years?*

A2: We apologise for the error. Yes, please submit firm pricing for the initial 3 years, and estimated pricing for 3 additional 1 year extensions. An amended Invitation to Tender has been published on Contracts Finder (NOTE: please see A3 below).

Q3: *[A Potential Supplier indicated a number of issues in relation to disparities between our stated requirements and CheckPoint standard offerings. Specifics have been redacted]*

A3: The National Archives' team checked and made amendments to the ITT. This second amended version was published on Contracts Finder on 20 February 2023. This is the final, correct version.

Q4: *With regards to the renewal costs from April 2026 onwards as a yearly cost, getting pricing would be very difficult and would be highly indicative.*

A4: We are aware that any price given at this stage is speculative and any figures for this period will not count towards bid evaluation. You will there is no line on Appendix B for a year 4, 5 and 6 price.

Q5: *Can you please clarify if your current incumbent will be responding to the tender that you have put out?*

A5: This is an open tender competition and anyone is eligible to apply. We cannot say whether the incumbent supplier intends to apply or not; they are welcome to, but at this point in time we have no indication of their intentions. In any event we do not give out details of applicants other than the required award notice at the appropriate time.

Q6: *Will you be requesting price parity for the suppliers from the vendor?*

A6: We do not intend try to influence or negotiate pricing with CheckPoint in any way.