MODEL AGREEMENT FOR SERVICES SCHEDULES

SCHEDULE 7.1

CHARGES AND INVOICING

Charges and Invoicing

1. DEFINITIONS
   1. In this Schedule, the following definitions shall apply:

|  |  |
| --- | --- |
| “Achieved Profit Margin” | the cumulative Supplier Profit Margin calculated from (and including) the Effective Date (or, if applicable, the date of the last adjustment to the Charges made pursuant to Paragraph 2.2 of Part D) to (and including) the last day of the previous Contract Year; |
| “Anticipated Contract Life Profit Margin” | the anticipated Supplier Profit Margin over the Term as reflected in the Financial Model; |
|  |  |
| “Certificate of Costs” | a certificate of costs signed by the Supplier’s Chief Financial Officer or Director of Finance (or equivalent as agreed in writing by the Authority in advance of issue of the relevant certificate) and substantially in the format set out in Annex 3; |
| “Costs” | the following costs (without double recovery) to the extent that they are reasonably and properly incurred by the Supplier in providing the Services:   1. the cost to the Supplier or the Key Sub-contractor (as the context requires), calculated per Work Day, of engaging the Supplier Personnel, including:    1. base salary paid to the Supplier Personnel;    2. employer’s national insurance contributions;    3. Employer Pension Contributions;    4. car allowances;    5. any other contractual employment benefits;    6. staff training;    7. work place accommodation;    8. work place IT equipment and tools reasonably necessary to perform the Services (but not including items included within limb (b) below); and    9. reasonable recruitment costs, as agreed with the Authority; 2. costs incurred in respect of those Assets which are detailed on the Registers and which would be treated as capital costs according to generally accepted accounting principles within the UK, which shall include the cost to be charged in respect of Assets by the Supplier to the Authority or (to the extent that risk and title in any Asset is not held by the Supplier) any cost actually incurred by the Supplier in respect of those Assets; 3. operational costs which are not included within (a) or (b) above, to the extent that such costs are necessary and properly incurred by the Supplier in the delivery of the Services; 4. Forecast Contingency Costs; 5. Reimbursable Expenses to the extent these are incurred in delivering any Services where the Charges for those Services are to be calculated on a Fixed Price or Firm Price pricing mechanism;   but excluding:   * 1. Overhead;   2. financing or similar costs;   3. maintenance and support costs to the extent that these relate to maintenance and/or support services provided beyond the Term, whether in relation to Assets or otherwise;   4. taxation;   5. fines and penalties;   6. NOT USED; and   7. non-cash items (including depreciation, amortisation, impairments and movements in provisions); |
| “Delay Payment Rate” | has the meaning given in Paragraph 1.1(a) of Part C; |
| “The Employer Pension Contributions” | means:   1. in respect of CSPS Eligible Employees those sums set out at Clauses 7.1.1 (*annual administration charges covering core services*), 7.1.5 (*employer contributions*), 7.1.7 (*the ASLC*) and 7.1.8 (*flat charges applicable to the Partnership Pension Account*) of the Admission Agreement; 2. in respect of NHSPS Eligible Employees, the standard employer contribution rate applicable to NHS Pension Scheme employers during the Term and payable by the Supplier (but no other costs, contributions, charges or surcharges payable by the Supplier to or in respect of the NHS Pension Scheme or in respect of any NHS Premature Retirement Rights, unless otherwise agreed in writing by the Authority); 3. in respect of LGPS Eligible Employees the standard employer contribution rate applicable to LGPS Eligible Employees during the Term and payable by the Supplier (but no other costs, contributions, charges or surcharges payable by the Supplier to or in respect of the LGPS or in respect of any Beckmann Liabilities, unless otherwise agreed in writing by the Authority); and   such other employer pension contributions, charges or costs incurred by the Supplier which have been expressly agreed by the Authority in writing to constitute 'Employer Pension Contributions'; |
| “European Standard” | in relation to an electronic invoice means the European standard and any of the syntaxes published in Commission Implementing Decision (EU) 2017/1870. |
| “Forecast Contingency Costs” | the costs which the Supplier forecasts may be incurred in relation to the risks and contingencies that are identified in the Risk Register, such costs being those set out in the column headed ‘Forecast Contingency Costs’ in the Risk Register (as such costs are updated from time to time); |
| “Guaranteed Maximum Price” | in relation to a Milestone, 110% of the Target Price for the relevant Milestone; |
| “Incurred Costs” | in relation to a Milestone, the sum of:   1. the fixed day costs set out in Table 3 of Annex 1 multiplied by the number of Work Days that have been expended by the Supplier Personnel in Achieving the relevant Milestone; and 2. any amount that would fall within limbs (b) or (c) of the definition of “Costs” (but subject to exceptions (i) to (vii) in that definition), to the extent that such amount has been incurred in Achieving the relevant Milestone; |
| “Indexation” and “Index” | the adjustment of an amount or sum in accordance with Paragraph 5 of Part C; |
| “Maximum Permitted Profit Margin” | the Anticipated Contract Life Profit Margin plus 5%; |
| “Milestone Retention” | has the meaning given in Paragraph 1.3 of Part B; |
| “Overhead” | those amounts which are intended to recover a proportion of the Supplier’s or the Key Sub-contractor’s (as the context requires) indirect corporate costs (including financing, marketing, advertising, research and development and insurance costs and any fines or penalties) but excluding allowable indirect costs apportioned to facilities and administration in the provision of Supplier Personnel and accordingly included within limb (a) of the definition of “Costs” or the day cost set out in Table 3 of Annex 1; |
| “Reimbursable Expenses” | reasonable out of pocket travel and subsistence (for example, hotel and food) expenses, properly and necessarily incurred in the performance of the Services, calculated at the rates and in accordance with the Authority's expenses policy current from time to time, but not including:   1. travel expenses incurred as a result of Supplier Personnel travelling to and from their usual place of work, or to and from the premises at which the Services are principally to be performed, unless the Authority otherwise agrees in advance in writing; and 2. subsistence expenses incurred by Supplier Personnel whilst performing the Services at their usual place of work, or to and from the premises at which the Services are principally to be performed; |
| “Supplier Profit” | in relation to a period or a Milestone (as the context requires), the difference between the total Charges (in nominal cash flow terms but excluding any Deductions) and total Costs (in nominal cash flow terms) for the relevant period or in relation to the relevant Milestone; |
| “Supplier Profit Margin” | in relation to a period or a Milestone (as the context requires), the Supplier Profit for the relevant period or in relation to the relevant Milestone divided by the total Charges over the same period or in relation to the relevant Milestone and expressed as a percentage; |
| “Supporting Documentation” | sufficient information in writing to enable the Authority reasonably to assess whether the Charges, Reimbursable Expenses and other sums due from the Authority detailed in the information are properly payable, including copies of any applicable Milestone Achievement Certificates or receipts; |
| “Work Day” | 7.5 Work Hours, whether or not such hours are worked consecutively and whether or not they are worked on the same day; |
| “Work Hours” | the hours spent by the Supplier Personnel properly working on the Services including time spent travelling (other than to and from the Supplier's offices, or to and from the Sites) but excluding lunch breaks; |

1. : Pricing
2. APPLICABLE PRICING MECHANISM
   1. Milestone Payments and Service Charges shall be calculated using the pricing mechanism specified in Annex 2 and on the basis of the rates and prices specified in Annex 1 as more particularly set out in this Schedule.
   2. Table 1 of Annex 2 sets out which pricing mechanism shall be used to calculate each Milestone Payment, which shall be one or more of the following:
      * 1. “Time and Materials”, in which case the provisions of Paragraph 2 shall apply;
        2. NOT USED
        3. “Fixed Price”, in which case the provisions of Paragraph 4 shall apply; or
        4. “Firm Price”, in which case the provisions of Paragraph 5 shall apply.
   3. Table 2 of Annex 2 sets out which pricing mechanism shall be used to calculate each Service Charge, which shall be one or more of the following:
      * 1. “Time and Materials”, in which case the provisions of Paragraph 2 shall apply;
        2. “Volume Based” pricing, in which case the provisions of Paragraph 6 shall apply; or
        3. “Fixed Price” in which case the provisions of Paragraph 4 shall apply.
3. TIME AND MATERIALS MILESTONE PAYMENTS OR SERVICE CHARGES
   1. Where a Change Request indicates that a Milestone Payment or Service Charge (as applicable) is to be calculated by reference to a Time and Materials pricing mechanism:
      * 1. the day rates set out in Table 1 of Annex 1 shall be used to calculate the relevant Charges, provided that the Supplier (or its Sub-contractor) shall:
           1. not be entitled to include any uplift for risks or contingencies within its day rates;
           2. NOT USED
           3. NOT USED

NOT USED

NOT USED

* + - * 1. only be entitled to be paid Charges that have been properly and reasonably incurred, taking into account the Supplier’s obligation to deliver the Services in a proportionate and efficient manner; and
      1. the Supplier shall keep records of hours properly worked by Supplier Personnel (in the form of timesheets) and expenses incurred and submit a summary of the relevant records with each invoice. If the Authority requests copies of such records, the Supplier shall make them available to the Authority within 10 Working Days of the Authority’s request.
  1. The Supplier shall be entitled to Index the rates set out in Table 1 of Annex 1 in accordance with Paragraph 5 of Part C.

1. NOT USED
   1. NOT USED
   2. NOT USED
   3. NOT USED
   4. NOT USED
2. FIXED PRICE MILESTONE PAYMENTS OR SERVICE CHARGES
   1. Where Table 1 or Table 2 of Annex 2 indicates that a Milestone Payment or Service Charge is to be calculated by reference to a Fixed Price pricing mechanism, the relevant Charge shall be the amount set out against that Charge in Table 5 of Annex 1.
   2. Charges calculated by reference to a Fixed Price pricing mechanism shall be subject to increase by way of Indexation.
3. FIRM PRICE MILESTONE PAYMENTS
   1. Where Table 1 of Annex 2 indicates that a Milestone Payment is to be calculated by reference to a Firm Price pricing mechanism, the relevant Charge shall be the amount set out against that Charge in Table 6 of Annex 1.
   2. Charges calculated by reference to a Firm Price pricing mechanism shall not be subject to increase by way of Indexation.
4. NOT USED
   1. NOT USED.
   2. NOT USED.
   3. NOT USED.
5. REIMBURSABLE EXPENSES
   1. Where:
      * 1. Services are to be charged using the Time and Materials or Guaranteed Maximum Price with Target Cost pricing mechanism; and
        2. the Authority so agrees in writing,

the Supplier shall be entitled to be reimbursed by the Authority for Reimbursable Expenses (in addition to being paid the relevant Charges), provided that such Reimbursable Expenses are supported by Supporting Documentation.

* 1. The Authority shall provide a copy of its current expenses policy to the Supplier upon request.
  2. Except as expressly set out in Paragraph 7.1, the Charges shall include all costs and expenses relating to the Deliverables, the Services and/or the Supplier’s performance of its obligations under this Agreement and no further amounts shall be payable by the Authority to the Supplier in respect of such performance, including in respect of matters such as:
     + 1. any incidental expenses that the Supplier incurs, including travel, subsistence and lodging, document and report reproduction, shipping, desktop and office equipment costs required by the Supplier Personnel, including network or data interchange costs or other telecommunications charges; or
       2. any amount for any services provided or costs incurred by the Supplier prior to the Effective Date.

1. : Charging Mechanisms
2. MILESTONE PAYMENTS
   1. Subject to the provisions of Paragraph 1.3 of Part C in relation to the deduction of Delay Payments, on the Achievement of a Milestone the Supplier shall be entitled to invoice the Authority for the Milestone Payment associated with that Milestone less the applicable Milestone Retention in accordance with this Part B.
   2. Each invoice relating to a Milestone Payment shall be supported by:
      * 1. a Milestone Achievement Certificate; and
        2. where the Milestone Payment is to be calculated by reference to a Guaranteed Maximum Price with Target Cost or Time and Materials pricing mechanism, a Certificate of Costs with Supporting Documentation.
   3. The “Milestone Retention” for each Milestone shall be calculated as follows:
      * 1. NOT USED
        2. where the Milestone Payment for the relevant Milestone is determined by reference to a Time and Materials, Fixed Price or Firm Price pricing mechanism, 5% of the Charges for that Milestone,

and, in the case of a Key Milestone, prior to deduction from the Milestone Payment of any Delay Payment attributable to that Key Milestone and without taking account of any amount payable by the Supplier pursuant to Paragraph 1.3 of Part C.

Guaranteed Maximum Price with Target Cost pricing mechanism

* 1. NOT USED
     + 1. NOT USED
       2. NOT USED
          1. NOT USED
          2. NOT USED
          3. NOT USED
          4. NOT USED
  2. NOT USED
     + 1. NOT USED
       2. NOT USED
          1. NOT USED
          2. NOT USED
          3. NOT USED
          4. NOT USED
  3. NOT USED
  4. NOT USED

Release of Milestone Retentions

* 1. On Achievement of a CPP Milestone relating to the Supplier Solution or one or more Services (as the case may be), the Supplier shall be entitled to invoice the Authority for an amount equal to all Milestone Retentions that relate to Milestones identified in the *“CPP Milestone Charge Number”* column of Table 1 (or, in relation to Milestone Retentions in respect of Optional Services, Table 4) of Annex 2 and corresponding CPP Milestone Charge Number identified in Table 2 of Annex 4 of Schedule 6.2 (*Testing Procedures*) as being payable in respect of that CPP Milestone and have not been paid before such CPP Milestone.

1. SERVICE CHARGES
   1. Each Service to which a Service Charge relates shall commence on the Achievement of the Milestone set out against that Service in the “*Service* *Charge Trigger Event*” column of Table 2 of Annex 2.
   2. Service Charges shall be invoiced by the Supplier for each Service Period in arrear in accordance with the requirements of Part E.
   3. If a Service Charge is to be calculated by reference to a Fixed Price pricing mechanism and the relevant Service:
      * 1. commences on a day other than the first day of a month; and/or
        2. ends on a day other than the last day of a month,

the Service Charge for the relevant Service Period shall be pro-rated based on the proportion which the number of days in the month for which the Service is provided bears to the total number of days in that month.

* 1. Any Service Credits that accrue during a Service Period shall be deducted from the Service Charges payable for the next following Service Period. An invoice for a Service Charge shall not be payable by the Authority unless all adjustments (including Service Credits) relating to the Service Charges for the immediately preceding Service Period have been agreed.

1. OPTIONAL SERVICES
   1. If the Authority gives notice pursuant to Clause 5.10 (*Optional Services*) that it requires the Supplier to provide any or all of the Optional Services:
   2. the Milestone Payments (if any) for the relevant Optional Services shall be calculated by reference to the pricing mechanism for those Optional Services set out in Table 3 of Annex 2; and
   3. the Service Charges for the relevant Optional Services shall be calculated by reference to the pricing mechanism for those Optional Services set out in Table 4 of Annex 2,

in both cases using the relevant rates and prices specified in Annex 1.

1. : Adjustments to the Charges and Risk Register
2. DELAY PAYMENTS
   1. If a Key Milestone has not been Achieved on or before the relevant Milestone Date, the Supplier shall pay a Delay Payment to the Authority in respect of that Key Milestone. Delay Payments shall accrue:
      * 1. at the daily rate (the “Delay Payment Rate”) determined in accordance with Paragraph 1.2;
        2. from (but excluding) the relevant Milestone Date to (and including) the later of:
           1. the date on which the Key Milestone is Achieved; and
           2. the expiry of the Delay Deduction Period; and
        3. on a daily basis, with any part day’s Delay counting as a day.
   2. Where a Delay Payment is payable in respect of a Key Milestone, the Delay Payment Rate shall be:
      * 1. where the Supplier has given the Authority less than 3 months’ prior notice of the Delay, the amount set out in column 4 of Table 1 of Annex 2 for the Key Milestone;
        2. where the Supplier has given the Authority between three (3) months’ and six (6) months’ prior notice of the Delay, the amount set out in column 5 of Table 1 of Annex 2 for the Key Milestone; or
        3. where the Supplier has given the Authority more than 6 months’ prior notice of the Delay, the amount set out in column 6 of Table 1 of Annex 2 for the Key Milestone.
   3. Where the Supplier serves a notice pursuant to Paragraph 1.2(b) or 1.2(c), the Supplier shall, within 5 Working Days of the date the notice is served:
      * 1. pay to the Authority in cleared funds on account of the relevant Delay Payment (but subject always to Paragraph 1.4) an amount equal to:
           1. in the case of a notice served pursuant to Paragraph 1.2(b), five (5) days of Delay Payments; or
           2. in the case of a notice served pursuant to Paragraph 1.2(c), ten (10) days of Delay Payments in accordance with paragraph 1.4,

in each case calculated at the applicable Delay Payment Rate; and

* + - 1. issue a credit note to the Authority in respect of the relevant amount.

Failure to make payment within 10 Working Days of the Supplier’s notice shall invalidate the notice.

* 1. Any amounts paid to the Authority pursuant to Paragraph 1.3 shall not be refundable to the Supplier in any circumstances, including where a Delay as referred to in the Supplier's notice:
     + 1. does not occur; or
       2. does occur but continues for fewer days during the relevant Delay Deduction Period than the number of days referred to in Paragraph 1.3(a) or 1.3(b) as the case may be.
  2. The Parties agree that Delay Payments calculated in accordance with the applicable Delay Payment Rates are in each case a genuine pre-estimate of the Losses which the Authority will incur as a result of any failure by the Supplier to Achieve the relevant Key Milestone by the Milestone Date. Delay Payment Rates are stated exclusive of VAT.
  3. The Delay Payment in respect of a Key Milestone (net of any payment made in respect of that Key Milestone pursuant to Paragraph 1.3) shall be shown as a deduction from the amount due from the Authority to the Supplier in the next invoice due to be issued by the Supplier after the date on which the relevant Key Milestone is Achieved or the expiry of the Delay Deduction Period (as the case may be). If the relevant Key Milestone is not Achieved by the expiry of the Delay Deduction Period and no invoice is due to be issued by the Supplier within 10 Working Days of expiry of the Delay Deduction Period, then the Supplier shall within 10 Working Days of expiry of the Delay Deduction Period:
     + 1. issue a credit note to the Authority in respect of the total amount of the Delay Payment in respect of the Key Milestone (net of any payment made in respect of the Key Milestone pursuant to Paragraph 1.3); and
       2. pay to the Authority as a debt a sum equal to the total amount of the Delay Payment in respect of the Key Milestone together with interest on such amount at the applicable rate under the Late Payment of Commercial Debts (Interest) Act 1998, accruing on a daily basis from (and including) the due date up to (but excluding) the date of actual payment, whether before or after judgment.

1. PAYMENTS FOR DELAYS DUE TO AUTHORITY CAUSE
   1. If the Supplier is entitled in accordance with Clause 31.1(iii)(D) (*Authority* *Cause*) to compensation for failure to Achieve a Milestone by its Milestone Date, then, subject always to Clause 25 (*Limitations on Liability*), such compensation shall be determined in accordance with the following principles:
      * 1. the compensation shall reimburse the Supplier for additional Costs incurred by the Supplier that the Supplier:
           1. can demonstrate it has incurred solely and directly as a result of the Authority Cause; and
           2. is, has been, or will be unable to mitigate, having complied with its obligations under Clause 31.1 (*Authority Cause*)

together with an amount equal to the Anticipated Contract Life Profit Margin thereon;

* + - 1. the compensation shall not operate so as to put the Supplier in a better position than it would have been in but for the occurrence of the Authority Cause;
      2. where the Milestone Payment for the relevant Milestone is to be calculated by reference to the Guaranteed Maximum Price with Target Cost pricing mechanism, then:
         1. the Target Price for the Milestone shall be increased in accordance with the following formula:

where:

|  |  |
| --- | --- |
| NTP | is the revised Target Price for the relevant Milestone; |
| TP | is the original Target Price for the relevant Milestone; |
| AC | is an amount equal to any additional Costs incurred by the Supplier in Achieving the Milestone to the extent that the Supplier can demonstrate that such additional Costs were caused by the Authority Cause; and |
| x | is the Supplier Profit Margin that the Supplier would have received in respect of the relevant Milestone on the basis of the unadjusted Target Cost and unadjusted Target Price for that Milestone, as set out in Table 4 of Annex 1, expressed as a decimal; and |

* + - * 1. the Guaranteed Maximum Price shall be increased to an amount equal to 110% of the Target Price as adjusted pursuant to Paragraph 2.1(c)(i);
      1. where the relevant Milestone Payment is to be calculated based upon a Fixed Price or a Firm Price pricing mechanism, the compensation shall include such amount as is appropriate to maintain the Supplier Profit Margin set out in respect of the relevant Milestone in Table 5 or Table 6 of Annex 1; and
      2. where the Milestone Payment includes any Charges which are capped, then to the extent that the compensation agreed pursuant to this Paragraph 2 results in the Authority paying additional Time and Materials Charges for resources or effort which the Supplier demonstrates are required as a result of the Authority Cause, such additional Time and Materials Charges shall be disregarded for the purposes of calculating the relevant cap.
  1. The Supplier shall provide the Authority with any information the Authority may require in order to assess the validity of the Supplier's claim to compensation.

1. SERVICE CREDITS
   1. Service Credits shall be calculated by reference to the number of Service Points accrued in any one Service Period following Achievement of the CPP1 Milestone pursuant to the provisions of Schedule 2.2 (*Performance Levels*).
   2. For each Service Period:
      * 1. the Service Points accrued shall be converted to a percentage deduction from the Service Charges for the relevant Service Period on the basis of one point equating to a *0.1*% deduction in the Service Charges; and
        2. the total Service Credits applicable for the Service Period shall be calculated in accordance with the following formula:

where:

|  |  |
| --- | --- |
| SC | is the total Service Credits for the relevant Service Period; |
| TSP | is the total Service Points that have accrued for the relevant Service Period; |
| X | is 0.1%; and |
| AC | is the total Services Charges payable for the relevant Service Period (prior to deduction of applicable Service Credits). |

* 1. The liability of the Supplier in respect of Service Credits shall be subject to Clause 25.4(c) (*Financial and other Limits*) provided that, for the avoidance of doubt, the operation of the Service Credit Cap shall not affect the continued accrual of Service Points in excess of such financial limit in accordance with the provisions of Schedule 2.2 (*Performance Levels*).
  2. Service Credits are a reduction of the Service Charges payable in respect of the relevant Services to reflect the reduced value of the Services actually received and are stated exclusive of VAT.
  3. Service Credits shall be shown as a deduction from the amount due from the Authority to the Supplier in the invoice for the Service Period immediately succeeding the Service Period to which they relate.

1. CHANGES TO CHARGES
   1. Any Changes to the Charges shall be developed and agreed by the Parties in accordance with Schedule 8.2 (*Change Control Procedure*) and on the basis that the Supplier Profit Margin on such Charges shall:
      * 1. be no greater than that applying to Charges using the same pricing mechanism as at the Effective Date (as set out in the Contract Inception Report); and
        2. in no event exceed the Maximum Permitted Profit Margin.
   2. The Authority may request that any Impact Assessment presents Charges without Indexation for the purposes of comparison.
2. INDEXATION
   1. Any amounts or sums in this Agreement which are expressed to be “subject to Indexation” shall be adjusted in accordance with the provisions of this Paragraph 5 to reflect the effects of inflation.
   2. Where Indexation applies, the relevant adjustment shall be:
      * 1. applied on the first day of the second April following the Effective Date and on the first day of April in each subsequent year (each such date an “adjustment date”); and
        2. determined by multiplying the relevant amount or sum by the percentage increase or changes in the Consumer Price Index published for the 12 months ended on the 31 January immediately preceding the relevant adjustment date.
   3. Except as set out in this Paragraph 5, neither the Charges nor any other costs, expenses, fees or charges shall be adjusted to take account of any inflation, change to exchange rate, change to interest rate or any other factor or element which might otherwise increase the cost to the Supplier or Sub-contractors of the performance of their obligations.
3. ALLOWABLE ASSUMPTIONS
   1. NOT USED
   2. NOT USED
   3. NOT USED
   4. NOT USED
      * 1. NOT USED
        2. NOT USED
   5. NOT USED
      * 1. NOT USED
        2. NOT USED
        3. NOT USED
4. RISK REGISTER
   1. The Parties shall review the Risk Register set out in Annex 4 from time to time and as otherwise required for the purposes of Schedule 8.1 (*Governance*)
5. GAIN-SHARE SUPPLEMENT
   1. If the implementation of an Innovation Project generates savings for the Customer through a reduction of the Service Charges (the “**Savings**”), 50% of such Savings will be paid by the Customer to the Service Provider in accordance with paragraph 8.2. (“**Gain-Share Supplement**”).

8.2 The Gain-Share Supplement will be:

* + - 1. cumulatively capped at 200% of the amount that the Customer has paid the Service Provider in accordance with this Agreement for the Innovation Project that generates the Savings; and
      2. where applicable, invoiced by the Service Provider for each Service Period in arrears on the next Invoicing Date following completion of each Service Period in accordance with the requirements of Part E.

1. PRICE BREAKS
   1. The Time and Materials day rates set out in Table 1 of Annex 1 shall be subject to a percentage based discount when the aggregate spend through Change Requests reaches the thresholds set out in the table below (the **“Price Breaks”**) in Contract Year 2 through to Contract Year 8.

|  |  |
| --- | --- |
| **Price Break** | **Day rate discount** |
| [TBC] | [0]% |
| [TBC] | [0]% |
| [TBC] | [0]% |
| [TBC] | [0]% |
| [TBC] | [0]% |

1. : Excessive Supplier Profit Margin
2. LIMIT ON SUPPLIER PROFIT MARGIN
   1. The Supplier acknowledges that the Achieved Profit Margin applicable over the Term shall not exceed the Maximum Permitted Profit Margin.
   2. The Supplier shall include in each Annual Contract Report the Achieved Profit Margin as at the end of the Contract Year to which the Annual Contract Report is made up and the provisions of Paragraph 2 of Part B of Schedule 7.5 (*Financial Reports and Audit Rights*) shall apply to the approval of the Annual Contract Report.
3. ADJUSTMENT TO THE CHARGES IN THE EVENT OF EXCESS SUPPLIER PROFIT
   1. If an Annual Contract Report demonstrates (or it is otherwise determined pursuant to Paragraph 2 of Part B of Schedule 7.5 (*Financial Reports and* *Audit Rights*)) that the Achieved Profit Margin as at the end of the Contract Year to which the Annual Contract Report is made up exceeds the Maximum Permitted Profit Margin:
      * 1. the Supplier shall, within 5 Working Days of delivery to the Authority of the Annual Contract Report, propose such adjustments to the Charges as will ensure that the Achieved Profit Margin both over the Contract Year to which the next Annual Contract Report will relate and over the Term will not exceed the Maximum Permitted Profit Margin;
        2. the Authority (acting reasonably) may agree or reject the proposed adjustments;
        3. if the Authority rejects the proposed adjustments it shall give reasons and the Supplier shall propose revised adjustments within 10 Working Days of receiving those reasons; and
        4. if the Parties cannot agree such revised adjustments and the Authority terminates this Agreement by issuing a Termination Notice to the Supplier pursuant to Clause 33.1(a) (*Termination by the* *Authority*), then for the purpose of calculating any Compensation Payment due to the Supplier, the Termination Notice shall be deemed to have been served as at the date of receipt by the Authority of the relevant Annual Contract Report.
   2. Pending agreement of a proposed adjustment to the Charges pursuant to this Part D, the Charges then in force shall continue to apply. Once the adjustments to the Charges are agreed in accordance with Paragraph 2.1, the Parties shall document the adjustment in a Change Authorisation Note and the adjusted Charges shall apply with effect from the first day of the Service Period that immediately follows the Service Period in which the Change Authorisation Note is executed or such other date as is specified in the Change Authorisation Note.
4. : Invoicing and Payment Terms
5. SUPPLIER INVOICES
   1. The Authority shall accept for processing any electronic invoice that complies with the European Standard, provided that it is valid and undisputed.
   2. If the Supplier proposes to submit for payment an invoice that does not comply with the European standard the Supplier shall:
      * 1. comply with the requirements of the Authority’s e-invoicing system;
        2. prepare and provide to the Authority for approval of the format a template invoice within 10 Working Days of the Effective Date which shall include, as a minimum the details set out in Paragraph 1.3 together with such other information as the Authority may reasonably require to assess whether the Charges that will be detailed therein are properly payable; and
        3. make such amendments as may be reasonably required by the Authority if the template invoice outlined in (b) is not approved by the Authority.
   3. The Supplier shall ensure that each invoice is submitted in the correct format for the Authority’s e-invoicing system, or that it contains the following information:
      * 1. the date of the invoice;
        2. a unique invoice number;
        3. the Service Period or other period(s) to which the relevant Charge(s) relate;
        4. the correct reference for this Agreement;
        5. the reference number of the purchase order to which it relates (if any);
        6. the dates between which the Services subject of each of the Charges detailed on the invoice were performed;
        7. a description of the Services;
        8. the pricing mechanism used to calculate the Charges (such as Guaranteed Maximum Price with Target Cost, Fixed Price, Time and Materials);
        9. any payments due in respect of Achievement of a Milestone, including the Milestone Achievement Certificate number for each relevant Milestone;
        10. the total Charges gross and net of any applicable deductions and, separately, the amount of any Reimbursable Expenses properly chargeable to the Authority under the terms of this Agreement, and, separately, any VAT or other sales tax payable in respect of each of the same;
        11. details of any Gainshare Supplements (agreed in accordance with Paragraph 8 of Part C of this Schedule, Service Credits or Delay Payments or similar deductions that shall apply to the Charges detailed on the invoice;
        12. reference to any reports required by the Authority in respect of the Services to which the Charges detailed on the invoice relate (or in the case of reports issued by the Supplier for validation by the Authority, then to any such reports as are validated by the Authority in respect of the Services);
        13. a contact name and telephone number of a responsible person in the Supplier's finance department in the event of administrative queries;
        14. the banking details for payment to the Supplier via electronic transfer of funds (i.e. name and address of bank, sort code, account name and number); and
        15. where the Services have been structured into separate Service lines, the information at (a) to (n) of this paragraph 1.3 shall be broken down in each invoice per Service line.
   4. The Supplier shall invoice the Authority in respect of Services in accordance with the requirements of Part B. The Supplier shall first submit to the Authority a draft invoice setting out the Charges payable. The Parties shall endeavour to agree the draft invoice within 5 Working Days of its receipt by the Authority, following which the Supplier shall be entitled to submit its invoice.
   5. Each invoice shall at all times be accompanied by Supporting Documentation. Any assessment by the Authority as to what constitutes Supporting Documentation shall not be conclusive and the Supplier undertakes to provide to the Authority any other documentation reasonably required by the Authority from time to time to substantiate an invoice.
   6. The Supplier shall submit all invoices and Supporting Documentation to [APinvoices-DEF-U@gov.sscl.com](mailto:APinvoices-DEF-U@gov.sscl.com) with a copy (again including any Supporting Documentation) to the Service Delivery Manager, or such other person and at such place as the Authority may notify to the Supplier from time to time.
   7. All Supplier invoices shall be expressed in sterling or such other currency as shall be permitted by the Authority in writing.
   8. The Authority shall regard an invoice as valid only if it complies with the provisions of this Part E. Where any invoice does not conform to the Authority's requirements set out in this Part E, the Authority shall promptly return the disputed invoice to the Supplier and the Supplier shall promptly issue a replacement invoice which shall comply with such requirements.
   9. If the Authority fails to consider and verify an invoice in accordance with paragraphs 1.4 and 1.8, the invoice shall be regarded as valid and undisputed for the purpose of paragraph 2.1 Payment in 30 days after a reasonable time has passed.
6. PAYMENT TERMS
   1. Subject to the relevant provisions of this Schedule, the Authority shall make payment to the Supplier within thirty (30) days of verifying that the invoice is valid and undisputed.
   2. Unless the Parties agree otherwise in writing, all Supplier invoices shall be paid in sterling by electronic transfer of funds to the bank account that the Supplier has specified on its invoice.
7. : Pricing Mechanism
8. TABLE 1: SUPPLIER PERSONNEL RATE CARD FOR CALCULATION OF TIME AND MATERIALS CHARGES

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Category** | **1. Follow** | **2. Assist** | **3. Apply** | **4. Enable** | **5. Ensure, Advise** | **6. Initiate and influence** | **7. Set strategy, inspire and mobilise** |
| Strategy and architecture |  |  |  |  |  |  |  |
| Business change |  |  |  |  |  |  |  |
| Solution development and implementation |  |  |  |  |  |  |  |
| Service management |  |  |  |  |  |  |  |
| Procurement and management support |  |  |  |  |  |  |  |
| Client interface |  |  |  |  |  |  |  |

1. NOT USED
2. NOT USED
3. NOT USED
4. TABLE 5: FIXED PRICES

|  |  |
| --- | --- |
| Charge | Fixed Charge (£)  [ ] |
| [Service Line 1] | |
| [e.g. SL1M3] |  |
| [e.g. SL1SC1] |  |
| [e.g. SL1SC3] |  |
| [Service Line 2] | |
| [e.g. SL2M3] |  |
| [e.g. SL2SC1] |  |
| [e.g. SL2SC3] |  |
| [Service Line [X] – *insert further rows as necessary*] | |
| [etc.] |  |
|  |  |

1. TABLE 6: FIRM PRICES

|  |  |
| --- | --- |
| Charge | Firm Charge (£) |
| [Service Line 1] | |
| [e.g. SL1M4] |  |
| [e.g. SL1MS3] |  |
| [Service Line 2] | |
| [e.g. SL2M4] |  |
| [e.g. SL2MS3] |  |
| [Service Line [X] – insert further rows as necessary] | |
| [etc.] | … |

1. NOT USED
2. : Charging mechanism and adjustments
3. TABLE 1: MILESTONE PAYMENTS AND DELAY PAYMENTS

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Charge Number | Pricing Mechanism (FIX / FIRM / GMPTC / T&M) | CPP Milestone Charge Number | Delay Payments (if Key Milestone) (£ per day) | | |
| <3 months’ notice | 3-6 months’ notice | >6 months’ notice |
| Milestone 1 – Mobilisation | | | | | |
| M1- IM1 | FIRM | 1 |  |  |  |
| Milestone 2 - Transition Release 1 | | | | | |
| M2 – IM1 | FIRM | 1 |  |  |  |
| Milestone 3 – Transition Release 2 | | | | | |
| M3 – IM1 | FIRM | 1 |  |  |  |
| Milestone 4 – ATP1 Transition Complete 1 | | | | | |
| M4 – IM1 | FIRM | 1 | £500 | £500 | £500 |
| Milestone 5 – CPP1 | | | | | |
| M5 – IM1 | FIRM | 1 |  |  |  |
| Milestone 6 - Transformation Release 1 | | | | | |
| M6 – IM1 | FIRM | 2 |  |  |  |
| Milestone 7 – Transformation Release 2 | | | | | |
| M7 – IM1 | FIRM | 2 |  |  |  |
| Milestone 8 – ATP2 Transformation Complete 2 | | | | | |
| M8 – IM1 | FIRM | 2 | £500 | £500 | £500 |
| Milestone 9 – CPP2 | | | | | |
| M9 – IM1 | FIRM | 2 |  |  |  |

1. TABLE 2: SERVICE CHARGES

|  |  |  |  |
| --- | --- | --- | --- |
| Charge Number | Pricing Mechanism (VOL / FIX / T&M) | Service Charge Trigger Event | Service Charge Expiration Trigger Event |
| Service Charge 1 | FIX | Achievement of Milestone – ATP1 | End of Contract Year 1 |
| Service Charge 2 | FIX | Start of Contract Year 2 | End of Contract Year 2 |
| Service Charge 3 | FIX | Start of Contract Year 3 | End of Contract Year 3 |
| Service Charge 4 | FIX | Start of Contract Year 4 | End of Contract Year 4 |
| Service Charge 5 | FIX | Start of Contract Year 5 | End of Contract Year 5 |
| Service Charge 6 | FIX | Start of Contract Year 6 | End of Contract Year 6 |
| Service Charge 7 | FIX | Start of Contract Year 7 | End of Contract Year 7 |
| Service Charge 8 | FIX | Start of Contract Year 8 | End of Contract Year 8 |

1. NOT USED
2. NOT USED
3. : Pro-forma Certificate of Costs

I [*name of CFO or Director of Finance or equivalent as agreed in advance in writing with the Authority*] of [*insert name of Supplier*], certify that the financial information provided as part of this Certificate of Costs, incurred in relation to the [*insert name/reference for the Agreement*] (the “Agreement”) in relation to the following [Milestone/Milestone Group]:

[*Insert details of Milestone/Milestone Group*]

1. has been reasonably and properly incurred in accordance with [*name of Supplier*]’s books, accounts, other documents and records;
2. is accurate and not misleading in all key respects; and
3. is in conformity with the Agreement and with all generally accepted accounting principles within the United Kingdom.

Signed [*Director of Finance or equivalent*]

[*Name of Supplier*]

1. : Risk Register

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Column 1 | Column 2 | Column 3 | Column 4 | Column 5 | Column 6 | Column 7 | Column 8 | Column 9 | Column 10 | Column 11 | Column 12 |
| Risk Number | Risk Name | Description of risk | Timing | Likelihood | Impact (£) | Impact (description) | Mitigation (description) | Cost of mitigation | Post-mitigation impact (£) | Forecast Contingency Costs | Owner |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |