**PRE-PROCUREMENT CONSULTATION QUESTIONNAIRE**

**Request for Information (RFI)**

**DPS for Providers providing Mental Health Services to Health & Social Care Organisations**

|  |  |
| --- | --- |
| Information Required | Your details |
| Organisation name: |  |
| Contact name for enquiries about this RFI |  |
| Contact position (job title): |  |
| Contact address: |  |
| Telephone No.: |  |
| Email: |  |
| Website address: |  |
| Submission Date: |  |
| Additional Info |  |

NHS Shared Business Services (NHS SBS) is consulting on its proposed tender to support Health and Social Care Organisations across the UK by providing mental health and wellbeing services directly into communities.

The purpose of this Pre-Procurement Consultation Questionnaire is to gather information to develop our national procurement strategy. We also wish to notify the market of our future plans, and to gauge interest in this opportunity for a compliant route to market into the NHS around mental health services. Information gathered will support the development of the service specification for the proposed Agreement to meet the needs of Health and Social Care Organisations across the UK.

This questionnaire enables NHS SBS to engage with potential providers prior to the release of any official tender documents via Find a Tender Service (FTS) and Contracts Finder[[1]](#footnote-1)

SCOPE

NHS SBS are proposing to research and develop a series of DPS’ within the healthcare marketplace and would appreciate your feedback on our approach.

## DYNAMIC PURCHASING SYSTEM AIMED AT MENTAL HEALTH SERVICES

A Dynamic Purchasing System (DPS) is an electronic system that can be established to purchase goods and services which are:

* commonly used by an Organisation, and
* readily available on the market

Using a DPS provides a simple, straightforward form of access to contracts for suppliers.  When applied appropriately, it is a cost-effective method that can limit the need for complex tender processes and benefit both supplier and tendering organisation.  The approach lends itself well to self-limiting marketplaces where new activity is to be encouraged.

## PROPOSED INCLUSION WITHIN THE DPS’

NHS SBS are considering a series of DPS’ that cover the wide topic of Mental Health, our thoughts are –

**Anxiety** – including Health Anxiety, Panic Disorder, Phobias, Selective Mutism, Self-Harm and General Anxiety Disorder

**Eating and Body Disorders** – including Anorexia, Binge Eating, Bulimia, Avoidant / Restrictive Food Intake Disorder, Other Specified Feeding or Eating Disorder, Compulsive Overeating, Muscle Dysmorphia, Body Dysmorphic Disorder

**Behavioural** – including Fabricated or Induced Illness, Hoarding Disorder, Munchausen Syndrome, Obsessive Compulsive Disorder, Skin Pricking Disorder, Trichotillomania, Addictions

**Personality** – including, Antisocial Personality Disorder, Borderline Personality Disorder, Personality Disorder, Psychosis, Schizophrenia, Avoidant Personality Disorder, Dependent Personality Disorder, Obsessive Compulsive Personality Disorder, Post-Traumatic Stress Disorder

**Mood** – including, Anger, Bipolar Disorder, Clinical Depression, Dissociative Disorders, Postnatal Depression, Postpartum Psychosis, Psychotic Depression, Seasonal Affective Disorder, Stress, Depression, Suicide Prevention

**ABOUT NHS SHARED BUSINESS SERVICES**

NHS Shared Business Services Ltd (NHS SBS) is concerned with driving improved procurement and commercial efficiencies initially across the health economy within the UK to deliver highest quality patient and social care by:

* Obtaining improved quality of goods and services through the provision of world class procurement, commercial services, and leverage to enable cash releasing savings that will be reinvested, to enhance the quality of patient care, their safety and to reduce process inefficiencies and waste.
* Providing competent purchased healthcare project management support that meets the needs of our Participating Authorities.

With the objective of delivering maximum value to the Health and Social Care system NHS SBS works with its customers to aggregate demand, commit volume, and ultimately deliver strong value-adding procurement solutions in the form of Framework Agreements and contracts. Our operating model provides for enhanced pre-tender engagement with the supplier base as a means of supporting this activity and ensuring maximum value is obtained from the tender and resulting Framework.

PRE-PROCUREMENT CONSULTATION QUESTIONNAIRE

NHS Shared Business Services would like to hear about your organisation including any views, suggestions, and proposals as part of this early market engagement exercise. Responses should be answered within the text spaces below, within the word count, and must be returned as one single document. All submissions will be treated confidentially. Please note you are not required to respond to all questions.

Please respond by **Monday 9th January 2023** completing the below questions and return this form, to our team:

[nsbs.nhsbusinessservices@nhs.net](mailto:nsbs.nhsbusinessservices@nhs.net)

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| No. | Question | | | | | | | Max Word Count | | | | |
| 1 | Please advise which Mental Health services you currently offer and if Advocacy is included? (Please list) | | | | | | | | | | | |
| Your response: | | | | | | | 100 | | | | |
| 2 | We are looking to create multiple DPS’ do you think the collations listed above work together? (Proposed inclusion within the DPS’) | | | | | | | | | | | |
| If no, in what way should they be collated  Your response: | | | | | | | Y / N  250 | | | | |
| 3 | How do you see this market changing over the next 5 years? (Expanding of offering, increasing in referrals, decreasing, etc) | | | | | | | | | | | |
| Your response: | | | | | | | 150 | | | | |
| 4 | Are there any specific requirements, qualifications, accreditations, etc required within your field? Please list them | | | | | | | | | | | |
| Your response: | | | | | | | 100 | | | | |
| 5 | Please provide an example of the pricing model(s) used to charge for your services to Health and Social Care Organisations (you do not need to include prices) | | | | | | | | | | | |
| Your response: | | | | | | | 100 | | | | |
| 6 | What do you think are the key deliverables and challenges in delivering mental health & wellbeing services to Health and Social Care customers? | | | | | | | | | | | |
| Your response: | | | | | | | 250 | | | | |
| 7 | What are your current methods for delivering services to the NHS? | | | | | | | | | | | |
| Your response: | | | | | | | 150 | | | | |
| 8 | Can you highlight any current challenges when procuring within NHS or wider market? | | | | | | | | | | | |
| If no, please explain  Your response: | | | | | | | Y / N  100 | | | | |
| 9 | Do you see the creation of this DPS as being of benefit to you & the NHS? | | | | | | | | | | | |
| If no, please explain  Your response: | | | | | | | Y / N  150 | | | | |
| 10 | Would you require additional information and guidance, even a training session on how to apply for this DPS? | | | | | | | | | | | |
| YES | | | | | | NO | | | | | |
| 11 | Are you happy for us to contact you directly in relation to this market engagement exercise for additional meetings/conference calls? We are only looking to meet with suppliers who operate in line with the scope included in this document | | | | | | | | | | | |
| YES | | | | | | NO | | | | | |
| 12 | Please confirm if you are interested in bidding for this DPS Agreement and would like to be included in any future communications about the progress of this project. | | | | | | | | | | | |
| YES | | | | | | NO | | | | | |
| 13 | Any Further Comments | | | | | | | | | | | |
| Your response: | | | | | | | 300 | | | | |
| 14 | How confident are you in demonstrating the inclusivity and accessibility of your services? In other words, evidencing that the most vulnerable and diverse groups including those with protected characteristics access your services. (Not confident = 1 🡪 Extremely confident = 10) | | | | | | | | | | | |
| 1 | 2 | 3 | 4 | 5 | 6 | | | 7 | 8 | 9 | 10 |
| 15 | How confident are you in demonstrating and evidencing your organisation’s own equality, diversity and inclusion with your employees and how you recruit, retain and promote?” (Not confident = 1 🡪 Extremely confident = 10) | | | | | | | | | | | |
| 1 | 2 | 3 | 4 | 5 | 6 | | | 7 | 8 | 9 | 10 |

**Annex 1.**

Please mark with an ‘X’ which mental health conditions your organisation provides support for:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Agoraphobia |  | Avoidant/Restrictive Food Intake Disorder (ARFID) |  | Antisocial personality disorder |  |
| General anxiety disorder |  | Muscle Dysmorphia |  | Borderline personality disorder |  |
| Health anxiety |  | Compulsive Overeating |  | Personality disorder |  |
| Panic disorder |  | Body dysmorphic disorder |  | Psychosis |  |
| Phobias |  | Claustrophobia |  | Schizophrenia |  |
| Selective mutism |  | Fabricated or induced illness |  | Avoidant Personality Disorder |  |
| Self-Harm |  | Hoarding disorder |  | Dependent Personality Disorder |  |
| Anorexia nervosa |  | Munchausen's syndrome |  | Obsessive Compulsive Personality Disorder (OCPD) |  |
| Binge eating disorder |  | Obsessive compulsive disorder (OCD) |  | Post-traumatic stress disorder (PTSD) |  |
| Bulimia |  | Skin picking disorder |  | Anger |  |
| Other Specified Feeding or Eating Disorder (OSFED) |  | Trichotillomania (hair pulling disorder) |  | Bipolar disorder |  |
| Stress |  | Postnatal depression |  | Clinical depression |  |
| Depression |  | Postpartum psychosis |  | Dissociative disorders |  |
| Suicide Prevention |  | Psychotic depression |  | Seasonal affective disorder (SAD) |  |

**Annex 2.**

Please mark with an ‘X’ which geographical areas within the NHS your organisation can provide services too:

|  |  |  |  |
| --- | --- | --- | --- |
| Humber, Coast & Vale |  | Hertfordshire & West Essex |  |
| Northeast & North Cumbria |  | Mid & South Essex |  |
| South Yorkshire & Bassetlaw |  | Norfolk & Waveney |  |
| West Yorkshire & Harrogate |  | Suffolk & Northeast Essex |  |
| Cheshire & Merseyside |  | Bath & Northeast Somerset, Swindon & Wiltshire |  |
| Greater Manchester |  | Cornwall & the Isles of Scilly |  |
| Lancashire & South Cumbria |  | Bristol, North Somerset & South Gloucestershire |  |
| Coventry & Warwickshire |  | Gloucestershire |  |
| Herefordshire & Worcestershire |  | Dorset |  |
| Derbyshire |  | Somerset |  |
| Leicester, Leicestershire & Rutland |  | Devon |  |
| Lincolnshire |  | Buckinghamshire, Oxfordshire & Berkshire West |  |
| Birmingham & Solihull |  | Frimley |  |
| Northamptonshire |  | Hampshire & the Isle of Wight |  |
| Nottingham & Nottinghamshire |  | Kent & Medway |  |
| Shropshire, Telford & Wrekin |  | Surrey Heartlands |  |
| Staffordshire & Stoke-on-Trent |  | Sussex |  |
| Bedfordshire, Luton & Milton Keynes |  | North Central London |  |
| Cambridgeshire & Peterborough |  | North East London |  |
| North West London |  | South East London |  |
| South West London |  |  |  |

PLEASE NOTE:

Any responses to this early market engagement exercise imply no commitment on Providers to engage in any subsequent procurement process, nor do they confer any advantaged status or guarantee of inclusion in any subsequent procurement process for those Providers who do respond. The questionnaire and all responses received are in no way legally binding on any party.

NHS Shared Business Services reserve the right to withdraw this notice at any time. NHS Shared Business Services is not bound to accept any proposals submitted by Providers and is not liable for any costs incurred as a result of Providers engaging with this process. This Early Market Engagement Exercise does not guarantee that procurement will take place and NHS Shared Business Services reserves the right to defer from any procurement entirely. This is a request for information only and is not currently a tender opportunity - there are no tender documents to download at this stage.

1. https://www.gov.uk/contracts-finder [↑](#footnote-ref-1)