

**Ansa Environmental Services Limited**

**GUIDANCE DOCUMENT**

**REQUEST FOR QUOTATION**

**FOR THE PROVISION OF THE DESIGN AND PRODUCTION OF SIGNS**

**PERIOD: 20th March 2017 to 31st March 2019**

**[With the option to extend for up to an additional 2 (two) years]**

**CHEST REF: DN235346**

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**Version 9.0**

**SUMMARY INSTRUCTIONS AND DETAILS OF CONTRACT**

|  |  |
| --- | --- |
| **ITEM** | **CONTRACT DETAILS** |
| Contract Description: | Contract for the design and production of signs including but not limiting to roundabout advertisements |
| Quantity: | AS PER SPECIFICATION |
| Period of Contract: | 20th March 2017 to 31st March 2019  (with the option to extend for up to an additional 2 (two) years) |
| Procurement Officer: | Caroline Reed |
| Submission instructions: | Submissions must be received via The Chest  https://www.The-Chest.org.uk  Please note you are required to register, express an interest, download the Request For Quotation (RFQ) documentation and upload the completed RFQ documentation by below deadline. |

**Indicative Timetable**

This timetable is indicative only. Ansa reserves the right to change it at its discretion.

| **Stage** | **Date(s)/time** |
| --- | --- |
| Issue of Request For Quotation | Wednesday 25th January 2017 |
| Deadline for Clarification questions | By 12:00 Noon Friday 17th February 2017 via Chest, responses within 2 working days. |
| **Deadline for Submission of Quotations** | **12:00 Noon Friday 24th February 2017** |
| Evaluation of Quotations | Monday 27th February to Friday 10th March 2017 |
| Notification of result of evaluation | Monday 13th March 2017 |
| Expected Contract commencement | Monday 20th March 2017 |

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This document has been attached separately.

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**IMPORTANT NOTICE – GENERAL**

This Request for Quotation (“RFQ”) is issued to those companies who have expressed an **interest/been approached** (“bidders”) to Ansa Environmental Services Limited to provide Design and Production of Signs (the “Contract”), their professional advisers and other parties essential to preparing a Quotation for this Contract (the “Quote”) and for no other purpose.

The contents of this RFQ, and of any other documentation sent to you in respect of this quotation process, are provided on the basis that they remain the property of Ansa and must be treated as confidential. If you are unable or unwilling to comply with this requirement you should destroy this RFQ and all associated documents immediately and not retain any electronic or paper copies.

No bidder will undertake any publicity activities with any part of the media in relation to the Contract or this RFQ process without the prior written agreement of Ansa, including agreement on the format and content of any publicity.

This RFQ is made available in good faith. No warranty is given as to the accuracy or completeness of the information contained therein and any liability or any inaccuracy or incompleteness is therefore expressly disclaimed by Ansa and its advisers.

Ansa reserves the right to cancel the quotation process at any point. Ansa is not liable for any costs resulting from any cancellation of this Quotation process nor for any other costs incurred by those quoting for this Contract.

**IMPORTANT NOTICE: CONSORTIUM BIDDERS**

*Note to Organisation: For Non Consortium Bidders, please go directly to the Instructions.*

*For Consortium Bidders, please review and understand the information included below, within the tender and where applicable, information regarding your company, please ensure that the answers provide information about your consortium.*

Consortium Bidders – If the Bidder is a consortium then all sections of the Suitability Assessment Questionnaire of this RFQ must be answered on behalf of each member of the consortium.

**Only the lead member need complete the tender, but should do so on behalf of the entire consortium**. Care should be taken by the lead member to include sufficient information on all consortium members. Only the lead member need answer the other schedules in the RFQ response document, however, should do so bearing in mind the rest of the consortium members and the skills they will bring to the delivery of this project.

Where **each consortium member** is required to complete a section / question, and the evaluation shall be based on **aggregation**, then all the consortium members will be evaluated collectively. Their collective / aggregate response shall be evaluated accordingly. Should their collective response not meet the requirements, the whole consortium shall fail.

**Legal Form of Consortium**

Ansa reserves the right to require any consortium it awards a contract to, if it is justified for the satisfactory performance of the contract, to name a lead partner with whom it can contract, or alternatively, to form a single legal entity before entering into, or as a term of, the contract. Ansa shall not enter into a contract individually with each consortium member.

INSTRUCTIONS

1. **BACKGROUND**
   1. Further details of Ansa’s requirements under the Contract and other relevant information are provided in the Specification within Appendix 1.
   2. If you have any questions or require any clarifications, please contact the Procuring Officer via The Chest [www.the-chest.org.uk] by the deadline in the timetable.
   3. Other than the person identified above, no Ansa employee or member of Cheshire East Council has the authority to give any information or make any representation (express or implied) in relation to this RFQ or any other matter relating to the Contract.
   4. Ansa reserves the right to issue supplementary documentation at any time during the quotation process to clarify any issue or amend any aspect of the RFQ. All such further documentation which may be issued shall be deemed to form part of the RFQ and shall supplement and/or supersede any part of the RFQ to the extent indicated.
   5. Under the Contract Ansa will require compliance with its policies. Bidders are advised to satisfy themselves that they understand all of the requirements of the Contract before submitting their quote.
   6. Ansa will not be held responsible for organisations who do not keep their Chest contact details up to date.
   7. Organisations not currently operating in the UK should, when answering each of the questions substitute where relevant the appropriate legislation/codes of practice, equivalent accreditations, appropriate professional, registrar of companies, commercial or other register applicable within their domestic jurisdiction.
2. **QUOTATION SUBMISSION REQUIREMENTS**
   1. Please ensure you leave sufficient time to upload your RFQ prior to the closing date/time. Ansa cannot be held responsible for technical/ICT issues in leaving the uploading of your submissions too late.
   2. Only one quotation is permitted from each bidder. In the event that more than one is submitted by a Bidder, the one with the latest time of submission will be evaluated and the other(s) disregarded.
   3. The Quote (including price) should remain valid for a minimum period of 90 days.
   4. The Quote must not be qualified in any way.
   5. Quotes submitted by post or fax will not be accepted. No submission received after this closing date and time will be considered other than where there are exceptional Circumstances, which may be considered by Legal Services. Please note that submissions, which are partly through being uploaded at the closing time, will be considered to have not been received.
   6. Any signatures must be made by a person who is authorised to commit the Quotation to the Contract.
   7. **Submissions must be made using the response document only; answers to questions must be in the box provided within the response document and Cross Referencing Answer to Answer is not permitted.**
   8. Please do not send any additional bidder literature, brochures, appendices, attachments if these have not been requested by the Authority. Answers to accreditation / certification questions in the Response Document are self certify until award, unless the authority have specifically required additional literatures.
   9. The bidder should have the relevant levels of insurance in place at the time of bidding or agree to obtain prior to contract award.
   10. Technical Support - Assistance

If you experience any technical problems in using The Chest, please email [nwsupport@due-north.com](mailto:nwsupport@due-north.com) or telephone 0845 293 0459.

Bidder help guides are available on The Chest from [www.the-chest.org.uk](http://www.the-chest.org.uk)

* 1. **Social Value**: Ansa is committed to the Public Services (Social Value) Act 2012 (PSSVA 2012); ensuring that social, economic and environmental issues are considered at all stages of our commissioning and procuring process, and as part of the whole life cost of a contract.

If Social Value forms part of the award criteria, it will be given a weighting and scored as per the evaluation matrix.

1. CONTRACT DOCUMENTS
   1. Any resulting Contract will be on the Contractual Terms and Conditions (as attached at Appendix 2) .The Contract will be subject to English law and the exclusive jurisdiction of the English Courts.
   2. Please note that no work must be commenced by the successful bidder and no payment can be made until the official Ansa Purchase Order has been issued.
   3. Ansa reserves the right, as within Ansa Environmental Services Procedure Rules, to employ a Best and Final Offer stage (BAFO). Where that BAFO changes an element of evaluation criteria for the Core Requirement, then that element of the bidders quote will be re-scored. This process will be managed through The Chest.
2. **CLARIFICATIONS**
   1. **Pre-Submission Clarifications**
      * All clarifications raised by bidders prior to the submission deadline (as indicated in the timetable) in regard to this RFQ must be submitted via the e-tendering portal – “The Chest”: [www.the-chest.org.uk](http://www.the-chest.org.uk) by the date shown on the “Indicative Timetable”.
      * Ansa shall endeavour to respond to queries within two working days. If Ansa considers any question or request for clarification to be of material significance, both the query and the response will be circulated in a suitably anonymous form to all bidders.
      * Any clarifications in respect of the Conditions of Contract or any specific industry related issues must be raised as a clarification during the pre- submission clarification stage.
   2. **Post-Submission Clarifications**
      * Ansa reserves the right, after submissions have been opened, to clarify with any bidder, any aspect of the submission and to retain all and any of the information supplied to it by the bidder(s). It is imperative that all bidders are immediately available during the evaluation period of this submission.
      * Ansa may decide to interview Bidders or hold clarification meetings to assist its RFQ process, and Bidders will be notified in due course.
3. **SAQ & RFQ: EVALUATION CRITERIA**

The evaluation will be based upon two stages within a single RFQ Response Document and will have two key areas consisting of:

* + - A Mandatory ‘Suitability Assessment Questionnaire’ (SAQ); and
    - An RFQ ‘Award’ section, made up of:
      * Financial Evaluation
      * Qualitative Evaluation Questions

Only those offers that meet the qualifying criteria in the ‘SAQ’ will then

be scored against the RFQ ‘Award’ criteria. Those deemed not to meet

the qualifying criteria within the SAQ will not be considered further.

Ansa does not undertake to accept the lowest priced or any quotation and reserves the right to accept the whole or any part of any quotation submitted.

Completed RFQ Response Documents will be evaluated against the award criteria set out in Table 1 and Table 2 below.

**5.1 SAQ Evaluation Matrix**

The mandatory SAQ set within the new Public Contract Regulations 2015, will be based upon the following criteria in Table 1, any quote failing any of the below mandatory criteria, giving rise to concerns which cannot be satisfied, will not be evaluated further.

**Table 1**

| **Schedule / Section** | | **Assessment** | **“Fail” on** |
| --- | --- | --- | --- |
| **Schedule 1**  Form of Tender and Certificate of Non-Collusion & Non-Canvassing | | This question is based on pass and fail. To accept formally by form or tender and confirm non collusion and canvassing. | No Acceptance /Signature of Schedule 1 |
| **Schedule 2**  Suitability Assessment Questionnaire (SAQ) | | The questions in Schedule 2 will be evaluated by either weighted scores or Pass/Fail basis.  Where questions are to be scored the relevant % weighting is stated individually for each question within the Suitability Assessment Questionnaire in the response document, the scoring procedure is detailed in 7.4.  The scored questions in this section are scored out of a possible 100%.  The scoring criteria table further below will show the pass / fail criteria. | Applicants will fail on Incomplete responses and / or  Doesn’t meet **minimum SAQ pass score of 50%** for scored questions  A ‘fail’ is given for a pass / fail question. |
| **Questionnaire** | **Section 1**  Legal Status – Organisation Details | This section is required for information purposes only, to ensure Ansa has the correct details of all Organisations. | N/A |
| **Section 2.**  Grounds for Exclusion | *This section is based on pass and fail.*  This section requires a self assessment confirming that your organisation is not in breach of the provision of Articles 57 (1) of Public Contracts Regulations 2015. | Unlawful actions and/or incomplete information |
| **Section 3.**  Technical and Professional Ability | *This question will be scored as 25% of the total SAQ scoring*.  This section required details of previous work(s) completed to a similar requirement detailed within the specification | Incorrect, incomplete, unsatisfactory level of experience and/or referees unable to provide suitable reference |
| **Schedule 2 – Suitability Assessment** | **Section 4.**  Health and Safety | *This question will be scored as 25% of the total SAQ scoring*.  This question requires details of Health and Safety in your organisation, including application of Health and Safety to this requirement. | Incomplete information |
| **Section 5.**  Insurance | This section is evaluated on a pass/fail basis.  This question requires confirmation of insurance for Employers Liability, Public Liability and Professional Indemnity, specifically in relation to Data Breach | Incomplete and/or unsigned info and/or not able to meet minimum levels |
| **Section 6.**  Equality and Diversity | This section will be assessed and responses evaluated on a pass / fail basis | No policy (If deemed appropriate) and/or unsatisfactory responses |
| **Section 7.**  Economic and Financial Standing | This section is evaluated on a pass / fail basis.  This section will be used for information only unless otherwise stated. However additional financial information may be required at a later stage. | Incomplete information |
| **Section 9.**  Environmental Legislation | This section will be assessed and responses evaluated on a pass / fail basis.  We will seek evidence relating to the questions, if required. | No policy (if deemed appropriate) and/or unsatisfactory responses |
| **Section 8.**  Sub-Contracting | This section is for information only  If not applicable, the tenderer shall respond to the questions with “N/A”, otherwise a detailed response will be required. | N/A |
| **Schedule 3**  Compliance with Specification & Scope of Requirements | | This section will be assessed and evaluated on a pass/fail basis | Incomplete information and/or unsatisfactory responses |

1. **PROJECT BRIEF/REQUIREMENTS**

6.1 **INTRODUCTION**

Ansa is seeking a supplier to provide their sign requirements. One key requirement of the contract will be the provision of Roundabout Signs. Whilst additional requirements will be discussed on a case by case basis, whereby the supplier will be required to assist with Ansa’s sign provisions including Design and Supply.

6.2 **REQUIREMENTS/SPECIFICATION**

Information relating to the requirements/specification can be found within the specification in Appendix 1.

1. **SUBMISSION EVALUATION** 
   1. **RFQ ‘Suitability Assessment Questionnaire’ (SAQ) SCORING**

The tenderers response to each ‘scored’ question within Schedule 2 Sections 3 and 4 of the Suitability Assessment Questionnaire is scored between 0 and 10 according to the pre-agreed scoring grid.

For each question the actual score is divided by the maximum score allowed for that question.

The Overall Percentage per question is then adjusted by the above division.

*E.g.*

*Overall Percentage weighting is 20%; max score allowed = 10;*

*actual score given = 6, hence adjusted score = actual/max = 6/10 = 0.6 or 60%*

*Therefore overall percentage weighting x adjusted score = 20 x 60% = 12%*

* 1. **RFQ ‘Qualitative Evaluation Questions’ Award Criteria**

Response to Request for Quotation (RFQ) will be evaluated to determine the Most Economically Advantageous Tender (MEAT) taking into consideration the following award criteria:

* Ansa does not undertake to accept the lowest price or any Tender and reserves the right to accept the whole or any part of any Tender submitted.
* Where the pricing of a Quotation is abnormally low Ansa reserves the right to reject the Tender in accordance with the requirements for further investigation under The Public Contracts Regulations 2015. <http://www.legislation.gov.uk/uksi/2015/102/contents/made>
* Each RFQ Response will be checked initially for compliance with all requirements of the RFQ.
* Tenders will be evaluated against the award criteria set out below in Table 2 and further details in 7.4
* ‘Scored’ Qualitative Evaluation Questions will be scored between 0 and 10 according to the pre-agreed scoring grid.
  1. **RFQ Evaluation Summary Table**

**Table 2**

| **Schedule / Section** | **Assessment** |
| --- | --- |
| **Full Response Document:** | |
| Compliance with Form of tender and Certificate of Non-Collusion & Non-Canvassing (Schedule 1) | Pass / Fail |
| Compliance with SAQ & RFQ process and of completeness of Information (Schedule 2-3) | Pass / Fail |
| **Suitability Assessment Questionnaire** | |
| 1. Legal Status | Information Only |
| 1. Grounds for Exclusion | Pass/Fail |
| 1. Technical and Profesional Ability | 50% |
| 1. Health and Safety | 25% |
| 1. Insurance | Pass/Fail |
| 1. Compliance with equality legislation | Pass/Fail |
| 1. Economic and financial Standing | Pass/Fail |
| 1. Sub-Contracting | 25% |
| 1. Equality and Diversity | Pass/Fail |
| **AWARD CRITERIA** | |
| **Financial Award Criteria (Weighting 70%)** | |
| Table 1: Design and Production of Signs | 60% |
| Table 2: Associated Costs | 10% |
| Table 3: Additional Goods and Services | Information Only |
| **QUALITY CRITERIA** | |
| **Quality Questions (Weighting 30%)** | |
| Q1 – Methodology | 10% |
| Q2 – Additional Capabilities | 10% |
| Q3 – Contingency Arrangements | 7% |
| Q4 – Added Value and Environmental Factors | 3% |
| Declaration | Pass/Fail |

* 1. **RFQ Qualitative Evaluation –30% Weightings**

Each question which is scored will have a weighting applied to it – to view the weighting allocated, please see the individual questions or refer to the right-hand column of **RFQ Evaluation Summary Table** above, which is a summary of the sections.

The Organisations response to each scored questions at Schedule 2 SAQ

Questions and scored questions at Schedule is scored between 0 and 10

according to the pre-agreed scoring grid.

For each question the actual score given is divided by the maximum score

possible, then multiplied by the weighting.

Actual score / Max score allowed X question weighting = score

The results of all the percentages allows ranking of applicants.

**Qualitative Evaluation Methodology: Scoring**

Each question that requires a score in Schedule 2 Sections 3 and 4 of SAQ and Schedule 5 Qualitative Evaluation Questions within Response Document will be scored on the following basis:

|  |  |
| --- | --- |
| Exceptional understanding and interpretation | 10 |
| Above expectations and an excellent understanding and interpretation of requirements | 8 |
| Meets expectations and reflects adequate understanding of all issues and aspects | 6 |
| Below expectations, reflects limited understanding and misses some aspects | 4 |
| Well below expectations and significantly fails to meet the standard | 2 |
| Unacceptable and complete failure to grasp/reflect the core issues | 0 |

* 1. **Financial Evaluation – 70% Weighting**

The price is converted into a score as a percentage. The lowest, but feasible, price is awarded 70%, with all other prices awarded as a percentage of the lowest price in accordance with the example below.

Please note that the evaluated price will be the **Overall Total Quoted Price**, which should be the whole life cost of the contract (excluding VAT), which must include **ALL** charges in respect of the terms of the contract. Failure to quote for all aspects of the specification will result in a score of zero for this section. If no separate charge is made for any of the above please indicate the charge is 0 rather than leaving the box blank.

The sum of all of these derived percentages allows ranking of applicants.

**EXAMPLE**

Pricing Element = 10% weighting:

Bidder A = £1000.00

Bidder B = £2000.00

Bidder C = £3000.00

Lowest Price/Submitted Price x Price Criteria Weighting:

Therefore – Bidder A = £1000.00/£1000.00 x 10 = 10%

Bidder B = £1000.00/£2000.00 x 10 = 5%

Bidder C = £1000.00/£3000.00 x 10 = 3.33%

* 1. **Contract Award**

The contract will be awarded to the highest scoring supplier once the weighted scores for the financial section and the quality section have been added toghether, on condition the supplier has passed all the pass / fail questions and provided all relevant requested information.

1. **NATIONAL FRAUD INITIATIVE**
   1. The Bidder should be aware that Ansa may take part in bi-annual National Fraud Initiative (NFI) exercises undertaken by the Audit Commission, or equivalent body.  This requires that Ansa provides details of transactional activity for a period of time, namely invoice details, plus bidder master-file data e.g. bidder name, vat / bidder registration details, bank account details.  Data matching exercises are then undertaken by the Audit Commission, or equivalent body, to assist in the prevention and detection of fraud.
2. **WHISTLEBLOWING POLICY**
   1. The Supplier shall comply with Ansa’s Whistle Blowing Policy which shall ensure that employees of the Supplier are able to bring to the attention of Ansa malpractice, fraud and breach of Laws on the part of the Supplier or any sub-contractor without fear of disciplinary and other retribution or discriminatory action.
   2. Tenderers and their employees may wish to acquaint themselves with the implications of the Policy for them.  Tenderers’ employees may wish, for example, to report any breaches in the way in which the contract is being performed or any unacceptable behaviour by either a fellow employee or an Ansa employee or member of Cheshire East Council
   3. For further information and guidance along with details as to how to make such a disclosure, please refer to the [Whistleblowing Policy (PDF, 85KB)](http://www.cheshireeast.gov.uk/pdf/Whistleblowing_Policy.pdf) or email [whistleblowing@cheshireeast.gov.uk](mailto:whistleblowing@cheshireeast.gov.uk).
3. **CONFLICTS, PAST PERFORMANCE & ‘SELF CLEANING’**
   1. **Conflicts of interest**

In accordance with **RFQ Response Document, SAQ** **Section 2** and regulation 57(8e), the authority may exclude the Supplier if there is a conflict of interest which cannot be effectively remedied. The concept of a conflict of interest includes any situation where relevant staff members have, directly or indirectly, a financial, economic or other personal interest which might be perceived to compromise their impartiality and independence in the context of the procurement procedure.

Where there is any indication that a conflict of interest exists or may arise then it is the responsibility of the Supplier to inform the authority, detailing the conflict in the relevant fields within 2.2 Discretionary Grounds; provided that it has been carried out in a transparent manner, routine pre-market engagement carried out by the Authority should not represent a conflict of interest for the Supplier.

* 1. **Taking Account of Bidders’ Past Performance**

In accordance with **RFQ Response Document SAQ Section 2** and regulation 57(8g), the authority may assess the past performance of a Supplier (through a Certificate of Performance provided by a Customer or other means of evidence). The authority may take into account any failure to discharge obligations under the previous principal relevant contracts of the Supplier completing the SAQ. The Authority may also assess whether specified minimum standards for reliability for such contracts are met.

In addition, the authority may re-assess reliability based on past performance at key stages in the procurement process (i.e. supplier selection, tender evaluation, contract award stage etc.). Suppliers may also be asked to update the evidence they provide in the SAQ Schedule to reflect more recent performance on new or existing contracts (or to confirm that nothing has changed).

* 1. **‘Self-cleaning’**

In accordance with **RFQ Response Document SAQ Section 2,** any Supplier that answers **‘YES’** to questions 2.1 and 2.2 should provide sufficient evidence using the relevant fields within the Response Document, that provides a summary of the circumstances and any remedial action that has taken place subsequently and effectively “self cleans” the situation referred to in that question. The supplier has to demonstrate it has taken such remedial action, to the satisfaction of the authority in each case.

If such evidence is considered by the authority (whose decision will be final) as sufficient, the economic operator concerned shall be allowed to continue in the procurement process. In order for the evidence referred to above to be sufficient, the Supplier shall, as a minimum, prove that it has;

* paid or undertaken to pay compensation in respect of any damage caused by the criminal offence or misconduct;
* clarified the facts and circumstances in a comprehensive manner by actively collaborating with the investigating authorities; and
* taken concrete technical, organisational and personnel measures that are appropriate to prevent further criminal offences or misconduct.

The measures taken by the Supplier shall be evaluated taking into account the gravity and particular circumstances of the criminal offence or misconduct. Where the measures are considered by the Authority to be insufficient, the Supplier shall be given a statement of the reasons for that decision.

**Ansa Environmental Services Limited**

**Provision of the Design and Production of Signs**

**RFQ APPENDIX A: SPECIFICATION**

The specification has been uploaded to The Chest, as a separately attached document.

**Ansa Environmental Services Limited**

**Provision of the Design and Production of Signs**

**RFQ APPENDIX B: CONDITIONS OF CONTRACT**

**ANSA ENVIRONMENTAL SERVICES LTD**

**STANDARD TERMS AND CONDITIONS OF CONTRACT FOR THE SUPPLY OF GOODS AND OR SERVICES TO ANSA**

**PLEASE NOTE – THESE TERMS AND CONDITIONS SHALL APPLY TO INFORMAL OR AD HOC ORDERS FOR GOODS AND SERVICES PLACED BY ANSA VIA PURCHASE ORDER OR FOLLOWING A REQUEST FOR QUOTATION.**

**1.INTERPRETATION**

1.1 **Definitions**. In these Conditions, the following definitions apply:

**Business Day:** a day other than a Saturday, Sunday or public holiday in England when banks in London are open for business.

**Commencement Date:** has the meaning set out in clause 2.2.

**Conditions:** these terms and conditions as amended from time to time in accordance with clause 16.7.

**Contract:** the contract between Ansa and the Supplier for the supply of Goods and/or Services in accordance with these Conditions.

**Ansa:** Ansa Environmental Services Ltd.

**Ansa Materials:** has the meaning set out in clause 5.3.9.

**Deliverables:** all documents, products and materials developed by the Supplier or its agents, contractors and employees as part of or in relation to the Services in any form or media, including without limitation drawings, maps, plans, diagrams, designs, pictures, computer programs, data, specifications and reports (including drafts).

**Goods:** the goods (or any part of them) set out in the Order.

**Goods Specification:** any specification for the Goods, including any related plans and drawings, that is agreed in writing by Ansa and the Supplier.

**Intellectual Property Rights:** patents, rights to inventions, copyright and related rights, trade marks, business names and domain names, rights in get-up, goodwill and the right to sue for passing off, rights in designs, database rights, rights to use, and protect the confidentiality of, confidential information (including know-how), and all other intellectual property rights, in each case whether registered or unregistered and including all applications and rights to apply for and be granted, renewals or extensions of, and rights to claim priority from, such rights and all similar or equivalent rights or forms of protection which subsist or will subsist now or in the future in any part of the world.

**Order:** Ansa's order for the supply of Goods and/or Services, as set out in Ansa's purchase order form.

**Services:** the services, including without limitation any Deliverables, to be provided by the Supplier under the Contract as set out in the Service Specification.

**Service Specification:** the description or specification for Services agreed in writing by Ansa and the Supplier.

**Supplier:** the person or firm from whom Ansa purchases the Goods and/or Services.

1.2 **Construction**. In these Conditions, the following rules apply:

1.2.1 a **person** includes a natural person, corporate or unincorporated body (whether or not having separate legal personality);

1.2.2 a references to a party includes its personal representatives, successors or permitted assigns;

1.2.3 a reference to a statute or statutory provision is a reference to such statute or statutory provision as amended or re-enacted. A reference to a statute or statutory provision includes any subordinate legislation made under that statute or statutory provision, as amended or re-enacted;

1.2.4 any phrase introduced by the terms **including**, **include**, **in particular** or any similar expression shall be construed as illustrative and shall not limit the sense of the words preceding those terms; and

1.2.5 a reference to **writing** or **written** includes faxes and emails.

**2 BASIS OF CONTRACT**

2.1 The Order constitutes an offer by Ansa to purchase Goods and/or Services from the Supplier in accordance with these Conditions.

2.2 The Order shall be deemed to be accepted on the earlier of:

2.2.1 the Supplier issuing written acceptance of the Order; or

2.2.2 any act by the Supplier consistent with fulfilling the Order,

at which point and on which date the Contract shall come into existence (**Commencement Date**).

2.3 These Conditions apply to the Contract to the exclusion of any other terms that the Supplier seeks to impose or incorporate, or which are implied by trade, custom, practice or course of dealing.

2.4 All of these Conditions shall apply to the supply of both Goods and Services except where the application to one or the other is specified.

**3 SUPPLY OF GOODS**

3.1 The Supplier shall ensure that the Goods shall:

3.1.1 correspond with their description and any applicable Goods Specification;

3.1.2 be of satisfactory quality (within the meaning of the Sale of Goods Act 1979) and fit for any purpose held out by the Supplier or made known to the Supplier by Ansa, expressly or by implication, and in this respect Ansa relies on the Supplier's skill and judgment;

3.1.3 where applicable, be free from defects in design, materials and workmanship and remain so for 12 months after delivery; and

3.1.4 comply with all applicable statutory and regulatory requirements relating to the manufacture, labelling, packaging, storage, handling and delivery of the Goods.

3.2 The Supplier shall ensure that at all times it has and maintains all the licences, permissions, authorisations, consents and permits that it needs to carry out its obligations under the Contract in respect of the Goods.

3.3 Ansa shall have the right to inspect and test the Goods at any time before delivery.

3.4 If following such inspection or testing Ansa considers that the Goods do not conform or are unlikely to comply with the Supplier's undertakings at clause 3.1, Ansa shall inform the Supplier and the Supplier shall immediately take such remedial action as is necessary to ensure compliance.

3.5 Notwithstanding any such inspection or testing, the Supplier shall remain fully responsible for the Goods and any such inspection or testing shall not reduce or otherwise affect the Supplier's obligations under the Contract, and Ansa shall have the right to conduct further inspections and tests after the Supplier has carried out its remedial actions.

**4 DELIVERY OF GOODS**

4.1 The Supplier shall ensure that:

4.1.1 the Goods are properly packed and secured in such manner as to enable them to reach their destination in good condition;

4.1.2 each delivery of the Goods is accompanied by a delivery note which shows the date of the Order, the Order number (if any), the type and quantity of the Goods (including the code number of the Goods (where applicable)), special storage instructions (if any) and, if the Goods are being delivered by instalments, the outstanding balance of Goods remaining to be delivered; and

4.1.3 if the Supplier requires Ansa to return any packaging material for the Goods to the Supplier, that fact is clearly stated on the delivery note. Any such packaging material shall only be returned to the Supplier at the cost of the Supplier.

4.2 The Supplier shall deliver the Goods:

4.2.1 on the date specified in the Order or, if no such date is specified, then within seven days of the date of the Order;

4.2.2 to Ansa's premises at Westfields, Middlewich Road, Sandbach, Cheshire CW11 1HZ or such other location as is set out in the Order or as instructed by Ansa before delivery (**Delivery Location**);

4.2.3 during Ansa's normal hours of business on a Business Day, or as instructed by Ansa.

4.3 Delivery of the Goods shall be completed on the completion of unloading of the Goods at the Delivery Location.

4.4 If the Supplier:

4.4.1 delivers less than 95 per cent of the quantity of Goods ordered, Ansa may reject the Goods; or

4.4.2 delivers more than 105 per cent of the quantity of Goods ordered, Ansa may at its sole discretion reject the Goods or the excess Goods,

and any rejected Goods shall be returnable at the Supplier's risk and expense. If the Supplier delivers more or less than the quantity of Goods ordered, and Ansa accepts the delivery, a pro rata adjustment shall be made to the invoice for the Goods.

4.5 The Supplier shall not deliver the Goods in instalments without Ansa's prior written consent. Where it is agreed that the Goods are delivered by instalments, they may be invoiced and paid for separately. However, failure by the Supplier to deliver

any one instalment on time or at all or any defect in an instalment shall entitle Ansa to the remedies set out in clause

6.1.

4.6 Title and risk in the Goods shall pass to Ansa on completion of delivery.

**5 SUPPLY OF SERVICES**

5.1 The Supplier shall from the date set out in the Order and for the duration of this Contract provide the Services to Ansa in accordance with the terms of the Contract.

5.2 The Supplier shall meet any performance dates for the Services specified in the Order or notified to the Supplier by Ansa.

5.3 In providing the Services, the Supplier shall:

5.3.1 co-operate with Ansa in all matters relating to the Services, and comply with all instructions of Ansa;

5.3.2 perform the Services with the best care, skill and diligence in accordance with best practice in the Supplier's industry, profession or trade;

5.3.3 use personnel who are suitably skilled and experienced to perform tasks assigned to them, and in sufficient number to ensure that the Supplier's obligations are fulfilled in accordance with this Contract, and shall where the Supplier is a Regulated Activity Provider under the Safeguarding Vulnerable Groups Act 2006, ensure that valid disclosure checks are undertaken through the Disclosure and Barring Service for those personnel engaged by the Supplier for the provision of Services who shall in performing the Services come into contact with children or vulnerable adults;

5.3.4 ensure that the Services and Deliverables will conform with all descriptions and specifications set out in the Service Specification, and that the Deliverables shall be fit for any purpose expressly or impliedly made known to the Supplier by Ansa;

5.3.5 provide all equipment, tools and vehicles and such other items as are required to provide the Services;

5.3.6 use the best quality goods, materials, standards and techniques, and ensure that the Deliverables, and all goods and materials supplied and used in the Services or transferred to Ansa, will be free from defects in workmanship, installation and design;

5.3.7 obtain and at all times maintain all necessary licences and consents, and comply with all applicable laws and regulations;

5.3.8 observe all health and safety rules and regulations and any other security requirements that apply at any of Ansa's premises;

5.3.9 hold all materials, equipment and tools, drawings, specifications and data supplied by Ansa to the Supplier (**Ansa Materials**) in safe custody at its own risk, maintain Ansa Materials in good condition until returned to Ansa, and not dispose or use Ansa Materials other than in accordance with Ansa's written instructions or authorisation; and

5.3.10 not do or omit to do anything which may cause Ansa to lose any licence, authority, consent or permission upon which it relies for the purposes of conducting its business, and the Supplier acknowledges that Ansa may rely or act on the Services.

**6 ANSA REMEDIES**

6.1 If the Supplier fails to deliver the Goods and/or perform the Services by the applicable date, Ansa shall, without limiting its other rights or remedies, have one or more of the following rights:

6.1.1 to terminate the Contract with immediate effect by giving written notice to the Supplier;

6.1.2 to refuse to accept any subsequent performance of the Services and/or delivery of the Goods which the Supplier attempts to make;

6.1.3 to recover from the Supplier any costs incurred by Ansa in obtaining substitute goods and/or services from a third party;

6.1.4 where Ansa has paid in advance for Services that have not been provided by the Supplier and/or Goods which have not been delivered by the Supplier, to have such sums refunded by the Supplier; and

6.1.5 to claim damages for any additional costs, loss or expenses incurred by Ansa which are in any way attributable to the Supplier's failure to meet such dates.

6.2 If the Supplier has delivered Goods that do not comply with the undertakings set out in clause 3.1, then, without limiting its other

rights or remedies, Ansa shall have one or more of the following rights, whether or not it has accepted the Goods:

6.2.1 to reject the Goods (in whole or in part) whether or not title has passed and to return them to the Supplier at the Supplier's own risk and expense;

6.2.2 to terminate the Contract with immediate effect by giving written notice to the Supplier;

6.2.3 to require the Supplier to repair or replace the rejected Goods, or to provide a full refund of the price of the rejected Goods (if paid);

6.2.4 to refuse to accept any subsequent delivery of the Goods which the Supplier attempts to make;

6.2.5 to recover from the Supplier any expenditure incurred by Ansa in obtaining substitute goods from a third party; and

6.2.6 to claim damages for any additional costs, loss or expenses incurred by Ansa arising from the Supplier's failure to supply Goods in accordance with clause 3.1.

6.3 These Conditions shall extend to any substituted or remedial services and/or repaired or replacement goods supplied by the Supplier.

6.4 Ansa's rights under this Contract are in addition to its rights and remedies implied by statute and common law.

**7 ANSA'S OBLIGATIONS**

7.1 Ansa shall:

7.1.1 provide the Supplier with reasonable access at reasonable times to Ansa's premises for the purpose of providing the Services;

7.1.2 provide such information as the Supplier may reasonably request for the provision of the Services and Ansa considers reasonably necessary for the purpose of providing the Services.

**8 CHARGES AND PAYMENT**

8.1 The price for the Goods:

8.1.1 shall be the price set out in the Order; and

8.1.2 shall be inclusive of the costs of packaging, insurance and carriage of the Goods, unless otherwise agreed in writing by Ansa. No extra charges shall be effective unless agreed in writing and signed by Ansa.

8.2 The charges for the Services shall be set out in the Order, and shall be the full and exclusive remuneration of the Supplier in respect of the performance of the Services. Unless otherwise agreed in writing by Ansa, the charges shall include every cost and expense of the Supplier directly or indirectly incurred in connection with the performance of the Services.

8.3 In respect of Goods, the Supplier shall invoice Ansa on or at any time after completion of delivery. In respect of Services, the Supplier shall invoice Ansa on completion of the Services. Each invoice shall include such supporting information required by Ansa to verify the accuracy of the invoice, including but not limited to the relevant purchase order number.

8.4 In consideration of the supply of Goods and/or Services by the Supplier, Ansa shall pay the invoiced amounts within 30 days of the date of a correctly rendered valid and undisputed invoice to a bank account nominated in writing by the Supplier.

8.5 All amounts payable by Ansa under the Contract are exclusive of amounts in respect of valued added tax chargeable from time to time (**VAT**). Where any taxable supply for VAT purposes is made under the Contract by the Supplier to Ansa, Ansa shall, on receipt of a valid VAT invoice from the Supplier, pay to the Supplier such additional amounts in respect of VAT as are chargeable on the supply of the Goods and/or Services at the same time as payment is due for the supply of the Goods and/or Services.

8.6 If a party fails to make any undisputed payment due to the other party under the Contract by the due date for payment, then the defaulting party shall pay interest on the overdue amount at the rate of 2% per annum above the base lending rate of the Bank of England from time to time. Ansa and the Supplier agree that this clause provides each of them with a substantial remedy in respect of any late payment of sums due for the purposes of the Late Payment of Commercial Debts (Interest) Act 1998. Such interest shall accrue on a daily basis from the due date until the date of actual payment of the overdue amount, whether before or after judgment. The defaulting party shall pay the interest together with the overdue amount. This clause shall not apply to payments that the defaulting party disputes in good faith.

8.7 The Supplier shall maintain complete and accurate records of the time spent and materials used by the Supplier in providing the

Services, and the Supplier shall allow Ansa to inspect such records at all reasonable times on request.

8.8 Ansa may at any time, without limiting any of its other rights or remedies, set off any liability of the Supplier to Ansa against any liability of Ansa to the Supplier, whether either liability is present or future, liquidated or unliquidated, and whether or not either liability arises under the Contract.

**9 INTELLECTUAL PROPERTY RIGHTS**

9.1 In respect of the Goods and any goods that are transferred to Ansa as part of the Services under this Contract, including without limitation the Deliverables or any part of them, the Supplier warrants that it has full clear and unencumbered title to all such items, and that at the date of delivery of such items to Ansa, it will have full and unrestricted rights to sell and transfer all such items to Ansa.

9.2 The Supplier assigns to Ansa, with full title guarantee and free from all third party rights, all Intellectual Property Rights in the products of the Services, including for the avoidance of doubt the Deliverables.

9.3 The Supplier shall, promptly at Ansa's request, do (or procure to be done) all such further acts and things and the execution of all such other documents as Ansa may from time to time require for the purpose of securing for Ansa the full benefit of the Contract, including all right, title and interest in and to the Intellectual Property Rights assigned to Ansa in accordance with clause 9.2.

9.4 All Ansa Materials are the exclusive property of Ansa.

**10 INDEMNITY**

10.1 The Supplier shall keep Ansa indemnified against all liabilities, costs, expenses, damages and losses (including but not limited to any direct, indirect or consequential losses, loss of profit, loss of reputation and all interest, penalties and legal costs (calculated on a full indemnity basis) and all other [reasonable] professional costs and expenses) suffered incurred by Ansa as a result of or in connection with:

10.1.1 any claim made against Ansa for actual or alleged infringement of a third party's intellectual property rights arising out of, or in connection with, the manufacture, supply or use of the Goods, or receipt, use or supply of the Services, to the extent that the claim is attributable to the acts or omissions of the Supplier, its employees, agents or subcontractors;

10.1.2 any claim made against Ansa by a third party for death, personal injury or damage to property arising out of, or in connection with, defects in Goods, to the extent that the defects in the Goods are attributable to the acts or omissions of the Supplier, its employees, agents or subcontractors; and

10.1.3 any claim made against Ansa by a third party arising out of or in connection with the supply of the Goods or the Services, to the extent that such claim arises out of the breach, negligent performance or failure or delay in performance of the Contract by the Supplier, its employees, agents or subcontractors.

10.2 This clause 10 shall survive termination of the Contract.

**11 INSURANCE**

During the term of the Contract and for a period of six years thereafter, the Supplier shall maintain in force, with a reputable insurance company: product liability insurance (£5 million); public liability insurance (£5 million); employers liability insurance (£10 million); and professional indemnity insurance (£1 million), as necessary to cover the risks and or liabilities that may arise under or in connection with the Contract, and shall, on Ansa's request, produce both the insurance certificate giving details of cover and the receipt for the current year's premium in respect of each insurance.

**12 CONFIDENTIALITY**

12.1 A party (**receiving party**) shall keep in strict confidence all technical or commercial know-how, specifications, inventions, processes or initiatives which are of a confidential nature and have been disclosed to the receiving party by the other party (**disclosing party**), its employees, agents or subcontractors, and any other confidential information concerning the disclosing party's business, its products and services which the receiving party may obtain. The receiving party shall only disclose such confidential information to those of its employees, agents and subcontractors who need to know it for the purpose of discharging the receiving party's obligations under the Contract,

and shall ensure that such employees, agents and subcontractors comply with the obligations set out in this clause as though they were a party to the Contract. The receiving party may also disclose such of the disclosing party's confidential information as is required to be disclosed by law, any governmental or regulatory authority or by a court of competent jurisdiction.

12.2 Ansa is subject to the Freedom of Information Act 2000 (the FOIA) and the Environmental Information Regulations 2004 and as such may be required to disclose information forming part of the agreement to anyone who makes a legitimate request. Ansa has absolute discretion to determine how to respond to a request, including the application of any potential exemptions.

12.3 The Supplier shall assist and cooperate with Ansa (at the Supplier’s expense) to enable Ansa to comply with any information disclosure requirements, and in so doing will observe any timescales notified to it by Ansa.

12.4 Where the Supplier has access to information about people, it shall ensure that in making the Supply the provisions of the Data Protections Act 1998 are observed (and also any of Ansa’s data protection requirements notified to the Supplier)

12.5 This clause 12 shall survive termination of the Contract.

**13 TERMINATION**

13.1 Without limiting its other rights or remedies, Ansa may terminate the Contract:

13.1.1 in respect of the supply of Services, by giving the Supplier 14 days’ written notice; and

13.1.2 in respect of the supply of Goods, in whole or in part at any time before delivery with immediate effect by giving written notice to the Supplier, whereupon the Supplier shall discontinue all work on the Contract. Ansa shall pay the Supplier fair and reasonable compensation for any work in progress on the Goods at the time of termination, but such compensation shall not include loss of anticipated profits or any consequential loss.

13.2 In any of the circumstances in these Conditions in which a party may terminate the Contract, where both Goods and Services are supplied, that party may terminate the Contract in respect of the Goods, or in respect of the Services, and the Contract shall continue in respect of the remaining supply.

13.3 Without limiting its other rights or remedies, Ansa may terminate the Contract with immediate effect by giving written notice to the Supplier if:

13.3.1 the Supplier commits a material breach of the terms of the Contract and (if such a breach is remediable) fails to remedy that breach within seven days of receipt of notice in writing to do so;

13.3.2 the Supplier repeatedly breaches any of the terms of the Contract in such a manner as to reasonably justify the opinion that its conduct is inconsistent with it having the intention or ability to give effect to the terms of the Contract;

13.3.3 the Supplier suspends, or threatens to suspend, payment of its debts or is unable to pay its debts as they fall due or admits inability to pay its debts or (being a company or limited liability partnership) is deemed unable to pay its debts within the meaning of section 123 of the Insolvency Act 1986 or (being an individual) is deemed either unable to pay its debts or as having no reasonable prospect of so doing, in either case, within the meaning of section 268 of the Insolvency Act 1986 or (being a partnership) has any partner to whom any of the foregoing apply;

13.3.4 the Supplier commences negotiations with all or any class of its creditors with a view to rescheduling any of its debts, or makes a proposal for or enters into any compromise or arrangement with its creditors [other than (where a company) for the sole purpose of a scheme for a solvent amalgamation of the Supplier with one or more other companies or the solvent reconstruction of the Supplier];

13.3.5 a petition is filed, a notice is given, a resolution is passed, or an order is made, for or in connection with the winding up of the Supplier (being a company) other than for the sole purpose of a scheme for a solvent amalgamation of the Supplier with one or more other companies or the solvent reconstruction of the Supplier;

13.3.6 the Supplier (being an individual) is the subject of a bankruptcy petition or order;

13.3.7 a creditor or encumbrancer of the Supplier attaches or takes possession of, or a distress, execution, sequestration or other such process is levied or enforced on or sued against, the whole or any part of its assets and such attachment or process is not discharged within 14 days;

13.3.8 an application is made to court, or an order is made, for the appointment of an administrator or if a notice of intention to appoint an administrator is given or if an administrator is appointed over the Supplier (being a company);

13.3.9 the holder of a floating charge over the assets of the Supplier (being a company) has become entitled to appoint or has appointed an administrative receiver;

13.3.10 a person becomes entitled to appoint a receiver over the assets of the Supplier or a receiver is appointed over the assets of the Supplier;

13.3.11 any event occurs, or proceeding is taken, with respect to the Supplier in any jurisdiction to which it is subject that has an effect equivalent or similar to any of the events mentioned in clause 13.3.3 to clause 13.3.10 (inclusive);

13.3.12 the Supplier suspends or ceases, or threatens to suspend, or cease, to carry on all or a substantial part of its business;

13.3.13 the other party's financial position deteriorates to such an extent that in the Supplier's opinion Ansa's capability to adequately fulfil its obligations under the Contract has been placed in jeopardy; or

13.3.14 the Supplier (being an individual) dies or, by reason of illness or incapacity (whether mental or physical), is incapable of managing his own affairs or becomes a patient under any mental health legislation.

13.4 Termination of the Contract, however arising, shall not affect any of the parties' rights and remedies that have accrued as at termination.

13.5 Clauses which expressly or by implication survive termination of the Contract shall continue in full force and effect.

**14 CONSEQUENCES OF TERMINATION**

On termination of the Contract for any reason, the Supplier shall immediately deliver to Ansa all Deliverables whether or not then complete, and return all Ansa Materials. If the Supplier fails to do so, then Ansa may enter the Supplier's premises and take possession of them. Until they have been returned or delivered, the Supplier shall be solely responsible for their safe keeping and will not use them for any purpose not connected with this Contract.

**15 FORCE MAJEURE**

15.1 Neither party shall be in breach of the Contract nor liable for delay in performing, or failure to perform, any of its obligations under it if such a delay or failure result from events, circumstances or causes beyond its reasonable control.

15.2 The Supplier shall use all reasonable endeavours to mitigate the effect of a Force Majeure Event on the performance of its obligations.

15.3 If a Force Majeure Event prevents, hinders or delays the Supplier's performance of its obligations for a continuous period of more than seven Business Days, Ansa may terminate the Contract immediately by giving written notice to the Supplier.

**16 GENERAL**

16.1 **Assignment and other dealings.**

16.1.1 Ansa may at any time assign, transfer, mortgage, charge, subcontract or deal in any other manner with all or any of its rights or obligations under the Contract.

16.1.2 The Supplier may not assign, transfer, mortgage, charge, subcontract, declare a trust over or deal in any other manner with all or any of its rights or obligations under the Contract without the prior written consent of Ansa.

16.2 **Notices.**

16.2.1 Any notice or other communication given to a party under or in connection with the Contract shall be in writing, addressed to that party at its registered office (if it is a company) or its principal place of business (in any other case) or such other address as that party may have specified to the other party in writing in accordance with this clause, and shall be delivered personally, or sent by pre-paid first class post or other next working day delivery service, commercial courier, fax or e-mail.

16.2.2 A notice or other communication shall be deemed to have been received: if delivered personally, when left at the address referred to in clause 16.2.1; if sent by pre-paid first class post or other next working day delivery service, at 9.00 am on the second Business Day after posting; if delivered by commercial courier, on the date and at the time that the courier's delivery receipt is signed; or, if sent by fax or e-mail, one Business Day after transmission.

16.2.3 The provisions of this clause shall not apply to the service of any proceedings or other documents in any legal action.

16.3 **Severance.** If any provision or part-provision of the Contract is or becomes invalid, illegal or unenforceable, it shall be deemed modified to the minimum extent necessary to make it valid, legal and enforceable. If such modification is not possible, the relevant provision or part-provision shall be deemed deleted. Any modification to or deletion of a provision or part-provision under this clause shall not affect the validity and enforceability of the rest of the Contract.

16.4 **Waiver.** A waiver of any right or remedy under the Contract or law is only effective if given in writing and shall not be deemed a waiver of any subsequent breach or default. No failure or delay by a party to exercise any right or remedy provided under the Contract or by law shall constitute a waiver of that or any other right or remedy, nor shall it prevent or restrict the further exercise of that or any other right or remedy. No single or partial exercise of such right or remedy shall prevent or restrict the further exercise of that or any other right or remedy.

16.5 **No partnership or agency.** Nothing in the Contract is intended to, or shall be deemed to, establish any partnership or joint venture between the parties, nor constitute either party the agent of the other for any purpose. Neither party shall have authority to act as agent for, or to bind, the other party in any way.

16.6 **Third parties.** A person who is not a party to the Contract shall not have any rights to enforce its terms.

16.7 **Variation.** Except as set out in these Conditions, no variation of the Contract, including the introduction of any additional terms and conditions, shall be effective unless it is agreed by both parties in writing and signed on their behalf by their respective duly authorised representative.

16.8 **Governing law.** The Contract, and any dispute or claim arising out of or in connection with it or its subject matter or formation (including non-contractual disputes or claims), shall be governed by, and construed in accordance with the law of England and Wales.

16.9 **Jurisdiction.** Each party irrevocably agrees that the courts of England and Wales shall have exclusive jurisdiction to settle any dispute or claim arising out of or in connection with this agreement or its subject matter or formation (including non-contractual disputes or claims).

16.10 **Disputes.** If any difference shall arise between Ansa and the Supplier as to the interpretation or operation of these Conditions as to the rights, duties, obligations or liabilities of either party hereto which cannot be resolved amicably between the parties within a reasonable time then Ansa shall refer the dispute to senior members of staff. During this time neither party will resort to litigation. If the dispute is not resolved in that way within two months then either party may exercise any remedy it may have.

16.11 **Publicity.** The Supplier shall not without the written permission of Ansa advertise or disclose to any third party that it is providing Goods and or Services to Ansa.

16.12 **Prevention of Bribery.** Ansa may terminate the Contract and recover all of its loss if the Supplier, its employees or anyone acting on the Supplier’s behalf do any of the following:

16.12.1 directly or indirectly offer, give, agree to give anyone, or accept from anyone any inducement or reward in respect of this or any other Ansa contract; or

16.12.2 commit any offence under the Bribery Act 2010; or

16.12.3 commit or attempt to commit any fraud in connection with this or any other Ansa contract whether alone or in conjunction with member or employees of Ansa.

16.13 **Transparency.** The parties acknowledge that save for any information which is exempt from disclosure in accordance with the provisions of the FOIA then the Contract is not confidential information, Ansa shall be responsible for determining in its absolute discretion whether any part of the Contract is exempt from disclosure in accordance with the Act. Notwithstanding any other term of the Contract the Supplier hereby gives its consent for Ansa to publish the Contract in its entirety to the general public in whatever form Ansa decides.

16.14 **Conflicts of Interest**

16.14.1 The Supplier shall take appropriate steps to ensure that neither the Supplier nor any Staff is placed in a position where, in the reasonable opinion of Ansa, there is or may be an actual conflict, or a potential conflict, between the pecuniary or personal interests of the Supplier and the duties owed to Ansa under the provisions of the Contract. The Supplier will disclose to Ansa full particulars of any such conflict of interest which may arise.

16.14.2 Prior to the commencement of the Services, if the Supplier is being engaged as a consultant or interim manager, the Supplier shall use its best endeavours to disclose any actual or potential financial, non-financial, personal or professional interest in any organisation, company or other body that is or has potentially, currently and/or previously had dealings with Ansa, where such interest may and/or could result in a conflict with the interests of Ansa.

16.14.3 Ansa reserves the right to terminate the Contract immediately by notice in writing and/or to take such other steps it deems necessary where, in the reasonable opinion of Ansa, there is or may be an actual conflict, or a potential conflict, between the pecuniary or personal interests of the Supplier and the duties owed to Ansa under the provisions of the Contract.

*End of RFQ Guidance Document*