



Department  
for Environment  
Food & Rural Affairs



The European Agricultural  
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08 October 2019

**COMMERCIAL IN CONFIDENCE**

Farm and Land Management Advice Framework (contract ecm\_56462)

<b>Farm and Land Management Advice Framework Theme:</b>	<b>Water Quality and Protection</b>
<b>Mini-Contract Title:</b>	<b>Catchment Sensitive Farming 1:1 on Farm Advice and Events</b>
<b>Mini-Contract Reference:</b>	<b>FaLMANECFSW001</b>

IT IS AGREED as follows:

As per the mini-tender Request for Quotation, the delivery of CSF advice in the South West Lot will commence on 14 October 2019. Activities and payment details are summarised below.

**Table 1**

<b>Activity Type</b>	<b>Delivery Deadline</b>	<b>Funding Source (RDPE or GiA)</b>	<b>No. of Units</b>	<b>Unit Cost (£s exc VAT)</b>	<b>Total Cost (£s exc VAT)</b>
WQ1/B: Nutrient Management Plan	06 March 2020	RDPE	32		
WQ1/Q: Soil & Nutrient Management Plan	06 March 2020	RDPE	22		
WQ1a/M1 Standard Soil Sampling with No Interpretation for standard agricultural soil analysis (P, K, Mg, pH) plus textural classification and organic matter	15 February 2020	RDPE	55		

WQ1b/M5: Slurry/Manure Sampling and Analysis. Certificate with Interpretation and Recommendations (pH, dry matter, total N, Ammonium N, total P, K, Mg, Ca, S, Uric Acid N)	28 February 2020	RDPE	1	████████	████████
2a: Workshop/Meeting: Making the Most of Nutrients (capacity 10)	Camel, Looe, Seaton and Fowey: 29 November 2019 West Cornwall: 06 March 2019	RDPE	2	████████	████████
2c: Combined farm walk with workshop/Meeting: Making the Most of Nutrients (capacity 10)	29 November 2019	RDPE	1	████████	████████
2c: Combined farm walk with workshop/Meeting: Making the Most of Nutrients (capacity 15)	29 November 2019	RDPE	1	████████	████████
2c: Combined farm walk with workshop/Meeting: Making the Most of Nutrients (capacity 20)	29 Novemeber 2019	RDPE	2	████████	████████
2e Additional Adviser		RDPE	2	████████	████████
2a/2c Additional 10% top up payment for over attendance	na	RDPE	na	██	████████
<b>Grand Total</b>					<b>£54,205.00</b>

The Service Provider shall deliver the Services in accordance with the details specified in the following documents:

1. the mini-tender Request for Quotation dated 10 September 2019
2. the mini-tender specification issued in support of the Request for Quotation
3. the mini-tender submission of the Service Provider submitted to Bravo on 20 September 2019.
4. the delivery milestones as set out in Annex A to this Work Order.

If there is any conflict between the documents referred to above or the terms of the Framework Agreement, the conflict shall be resolved in accordance with the following order of precedence:

1. this Work Order (including Annex A).
2. the mini-tender specification issued by Natural England as referred to above.
3. the Framework Agreement.
4. the mini-tender submission of the Service Provider as referred to above.

All other terms and conditions are as per the main framework contract. The final claim should be submitted by 17 April 2020 (within 6 weeks of the mini-contract delivery end date).

To note the terms and conditions attached with the purchase order are not applicable as the terms and conditions of the main framework contract take precedence.

The offer comprised in the Award Letter shall be deemed to be accepted by the Contractor on receipt by the Customer of the Contractor's notification of acceptance via Bravo within 7 days of the date of the Award Letter.

## Annex A: Delivery milestones

Deadline	Activity
14 <sup>th</sup> October 2019	<ul style="list-style-type: none"> <li>• Delivery of 1 to 1 visits to commence.</li> </ul>
30 <sup>th</sup> November 2019	<ul style="list-style-type: none"> <li>• 20 farms Soil sampling visits completed</li> <li>• 5 of the NMP 1:1 visits &amp; reports completed</li> <li>• 5 of the SNMP 1:1 visits and reports completed</li> <li>• 4 events completed</li> <li>• NE provide remaining 3% of contacts</li> </ul>
31 <sup>st</sup> December 2019	<ul style="list-style-type: none"> <li>• 45 farms Soil sampling visits completed</li> <li>• 20 of the NMP 1:1 visits &amp; reports completed</li> <li>• 15 of the SNMP 1:1 visits &amp; reports completed</li> </ul>
31 <sup>st</sup> January 2020	<ul style="list-style-type: none"> <li>• 50 farms Standard Soil Sampling with No Interpretation visits completed</li> <li>• 25 of the NMP 1:1 visits &amp; reports completed</li> <li>• 18 of the SNMP 1:1 visits &amp; reports completed</li> </ul>
15 <sup>th</sup> February 2010	<ul style="list-style-type: none"> <li>• 54 (100%) farms Standard Soil Sampling with no Interpretation visits completed</li> </ul>
28 <sup>th</sup> February 2020	<ul style="list-style-type: none"> <li>• 30 of the NMP 1:1 visits &amp; reports completed</li> <li>• 20 of the SNMP 1:1 visits &amp; reports completed</li> <li>• Manure Sampling visit and interpretation completed</li> </ul>
6 <sup>th</sup> March 2020	<ul style="list-style-type: none"> <li>• 32 (100%) of the NMP 1:1 visits &amp; reports completed</li> <li>• 22 (100%) of the SNMP 1:1 visits &amp; reports completed</li> <li>• 6 (100%) events completed</li> </ul>
17 <sup>th</sup> April 2020	<ul style="list-style-type: none"> <li>• Final claim submitted to Natural England (with all associated claim supporting documentation as per the FMM)</li> </ul>