

Crown Commercial Service

**701055443 EXTERNAL ASSISTANCE TO THE INTEGRATED REVIEW FOR RED TEAM
ANALYSIS AND BOI METHODS**

Call Off Order Form for Management Consultancy Services

FRAMEWORK SCHEDULE 4

701055443 CALL OFF ORDER FORM

PART 1 – 701055443 CALL OFF ORDER FORM

SECTION A

This Call Off Order Form is issued in accordance with the provisions of the Framework Agreement for the provision of Lot 4 Management Consultancy Framework Two (MCF2) dated 04 Sep 18.

The Supplier agrees to supply the Services specified below on and subject to the terms of this Call Off Contract.

For the avoidance of doubt this Call Off Contract consists of the terms set out in this Template Call Off Order Form and the Call Off Terms.

Order Number	701055443
From	Ministry of Defence ("CUSTOMER")
To	Deloitte LLP ("SUPPLIER")
Date	1st Oct 20 ("DATE")

SECTION B

1. CALL OFF CONTRACT PERIOD

1.1.	Commencement Date:	<i>1st October 2020</i>
1.2.	Expiry Date:	<i>31st December 2020</i>

2. SERVICES

2.1	Services required	Full requirement outlined in Statement of Requirement
------------	--------------------------	---

3. PROJECT PLAN

3.1.	Project Plan:	Full requirement outlined in Statement of Requirement				
Milestone	Deliverables	Duration	Milestone Date	Customer Responsibilities	Milestone Payments	Delay Payments
*Please see full SoR						

4. CONTRACT PERFORMANCE

4.1.	Standards:	Not applicable (as per Statement of Requirement)
4.2	Service Levels/Service Credits:	Not applicable.
4.3	Critical Service Level Failure:	Not applicable.
4.4	Performance Monitoring:	Not applicable.
4.5	Period for providing Rectification Plan:	In Clause 39.2.1(a) of the Call Off Terms

5. PERSONNEL

5.1	Key Personnel:	Outlined in Statement of Requirement
5.2	Relevant Convictions	As per MCF2- Call Off Terms V61 para. 28.2.

6. PAYMENT

6.1	Call Off Contract Charges	The costs are subject to a limit of liability of £150,000 (ex VAT).
6.2	Payment terms/profile	<ol style="list-style-type: none"> 1. The costs are subject to a limit of liability of £150,000 (ex VAT). 2. Payment will be invoiced in accordance with the agreed conditions stipulated within the contract. 3. A payment requisition will be raised within CP&F. 4. Each invoice will include a detailed breakdown of work completed in accordance with the SOR and confirmed in CP&F.
6.3	Reimbursable Expenses:	Not Applicable
6.4	Customer billing address:	Navy Command Leach Bldg, HMS EXCELLENT, Whale Island, PO2 8BY
6.5	Call Off Contract Charges fixed for:	The duration.

6.6	Supplier periodic assessment of Call Off Contract Charges:	Not Applicable
6.7	Supplier request for increase in the Call Off Contract Charges:	Not Permitted

7. LIABILITY AND INSURANCE

7.1	Estimated Year 1 Call Off Contract Charges:	The costs are subject to a limit of liability of £150,000 (ex VAT).
7.2	Supplier's limitation of Liability:	Refer to Clause 37 MCF2- Call Off Terms.
7.3	Insurance:	Refer to Clause 38 MCF2- Call Off Terms.

8. TERMINATION AND EXIT

8.1	Termination on material Default:	In Clause 42.2.1(c) of the Call Off Terms.
8.2	Termination without cause notice period:	Clause 42.7 of the Call Off Terms.
8.3	Undisputed Sums Limit:	In Clause 43.1.1 of the Call Off Terms.
8.4	Exit Management:	Not applied.

9. SUPPLIER INFORMATION

9.1	Supplier's inspection of Sites, Customer Property and Customer Assets:	Not applicable.
9.2	Commercially Sensitive Information:	Incumbent to sign non-disclosure agreement as per CCS.

10. OTHER CALL OFF REQUIREMENTS

10.1	Recitals:	Recital A
10.2	Call Off Guarantee (Clause 4 of the Call Off Terms):	Not Required

10.3	Security:	<p>1. The incumbent must hold Security Clearance (SC) as a minimum.</p> <p>2. Incumbent to sign non-disclosure agreement.</p>
10.4	ICT Policy:	ICT Policy to be provided on commencement of work.
10.6	Business Continuity & Disaster Recovery:	In Call-Off Schedule 8 (Business Continuity and Disaster Recovery)
10.7	NOT USED	
10.8	Protection of Customer Data:	Clause 35.2.3 of the Call Off Terms
10.9	Notices:	<p>Customer's postal address and email address:</p> <p>Navy Command Commercial Team Navy Command HQ Leach Bldg, HMS EXCELLENT, Whale Island, Portsmouth Hampshire PO2 8BY</p> <p>Supplier's postal address and email address:</p> <p>Deloitte LLP 1 New Street Square London EC4A 3HQ Email: [REDACTED]</p>
10.10	Transparency Reports:	In Call Off Schedule 13 (Transparency Reports).
10.11	Alternative and/or Additional Clauses from Call Off Schedule 14 and if required, any Customer alternative pricing mechanism:	Not applied.
10.12	Call Off Tender:	In Schedule 16 (Call Off Tender)

10.13	Publicity and Branding (Clause 36.3.2 of the Call Off Terms):	Clause 36.3.																																				
10.14	Staff Transfer:	Not applicable.																																				
10.15	Processing Data:	Not applicable.																																				
10.16	MOD DEFCONs and DEFFORM	Call Off Schedule 15																																				
<p>The following MOD DEFCONs and DEFFORMs form part of this Call Off Contract:</p> <p>DEFCONs</p> <table border="1"> <thead> <tr> <th>DEFCON No:</th> <th>Version</th> <th>Description</th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> </tbody> </table> <p>DEFFORMs</p> <table border="1"> <thead> <tr> <th>DEFFORM No</th> <th>Version</th> <th>Description</th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> </tbody> </table>			DEFCON No:	Version	Description																DEFFORM No	Version	Description															
DEFCON No:	Version	Description																																				
DEFFORM No	Version	Description																																				


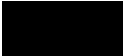
FORMATION OF CALL OFF CONTRACT

BY SIGNING AND RETURNING THIS CALL OFF ORDER FORM (which may be done by electronic means) the Supplier agrees to enter a Call Off Contract with the Customer to provide the Services in accordance with the terms Call Off Order Form and the Call Off Terms.

The Parties hereby acknowledge and agree that they have read the Call Off Order Form and the Call Off Terms and by signing below agree to be bound by this Call Off Contract.

In accordance with paragraph 7 of Framework Schedule 5 (Call Off Procedure), the Parties hereby acknowledge and agree that this Call Off Contract shall be formed when the Customer acknowledges (which may be done by electronic means) the receipt of the signed copy of the Call Off Order Form from the Supplier within two (2) Working Days from such receipt.

For and on behalf of the Supplier:

Name and Title	
Signature	
Date	01/10/2020

For and on behalf of the Customer:

Name and Title	
Signature	
Date	

CONTRACT REFERENCE: 701055443

PRICING SCHEDULE

The following table format is to be used in providing your bid, the rates that are used in this table will be those that are used in the delivery of the requirement and will form the contracted rates. All prices shall be submitted in Great British Pounds Sterling (£). Pricing cannot exceed your maximum framework prices. All pricing shall be exclusive of VAT.

Grade	Max Man Day Rate	(A) Tendered Man Day Rate	(B) Man Day Qty	Total Grade Price (A) X (B)
Director/Partner	■	■	■	■
Managing Consultant	■	■	■	■
Principal Consultant	■	■	■	■
Senior Consultant	■	■	■	■
Consultant	■	■	■	■
Junior Consultant	■	■	■	■
Total				150,000

STATEMENT OF REQUIREMENT

Background.

1. The Integrated Review (IR) of Security, Defence, Development and Foreign Policy is underway and aims to complete by Nov 20. The Naval Staff is responsible for formulating the Navy's argument and is the main conduit in engaging across defence, wider government departments, and industry. Resources within the Naval Staff are limited in terms of time, specialist expertise, and accurate data. As such, external assistance is needed.
2. More specifically, a more detailed review of the various options that forms part of the RN's IR work is needed to ensure that we have actionable and credible options for senior decision makers. This Red Team function that focuses on IR options by utilising the significant expertise in industry would ensure that we have considered all potential aspects of the options and ensure high levels of external confidence in our approach. Furthermore, an analysis of the range of potential BOI processes/ techniques available in industry would not only demonstrate the strengths in the current process, but it may also identify where the RN could improve in the future.
3. The main dependency is related to the key constraint of time. The required support needs to be on contract as soon as possible to gain maximum value.

Requirement.

4. We are specifically seeking support in two distinct areas:
 - a. Support the provision of a 'Red Team' function to comprehensively critique the RN's Integrated Review Options; and,
 - b. To review and report on the different BOI processes and techniques that could be used in the future to aid the implementation of IR outcomes and future BOI rounds, including the provision of a demonstration of a recommended method/s and/or tool/s.

Detailed Description of Work.

A Critique of the RN's IR Options:

5. For this aspect of the work the suppliers will be required to understand the RN IR Proposition and IR Options, reviewing their effectiveness in meeting government intent and priorities, as well as ensuring coherence with current internal constraints and the strategic landscape; suppliers must be able to demonstrate their ability to reach into multiple networks and strengths in aligning strategic choices with governmental policy priorities.

Future Balance of Investment Process:

6. Building upon the task above, as Defence concludes the IR and Navy Command reaches IOC for its Transformation Programme, there is an opportunity to consider alternative means for conducting Balance of Investment. We would like suppliers to develop a range of options for how this could be conducted, only constrained by the new Navy Command HQ structure and the existence of a Data Integration partner to support the fusion of key data sets.

Deliverables.

A Critique of the RN's IR Options:

7. The deliverable will be measured by the quality and quantity of opportunities to link the RN IR proposition to cross-whitehall priorities and economic stimulus options. A review will be held twice throughout the contract as a means for assessing whether the supplier is delivering the required support. We expect the review to be completed by 30 Sep 20 and report published by 30 Nov 20.

Future Balance of Investment Process

8. The supplier will be expected to reach out across world leading organisations in multiple different government and non-government sectors to understand what options are utilised, summarising in a paper and demonstrating the different options to the requirement owner by 31 Dec 20.

Contract Start Date and Duration.

9. Project aims to be on contract by 21st Jul 2020 to allow for delivery of this work in time to be used as part of the IR. It will conclude on 31 Dec 20.

Security Considerations.

10. The contractor will be working with information up to and including UK SECRET material.

Other Considerations.

11. The supplier will be provided with access to MoDNET IT.

12. PAYMENT

- a. Payment will be invoiced in accordance with the agreed conditions stipulated within the contract.
- b. A payment requisition will be raised within CP&F.
- c. Each invoice will include a detailed breakdown of work completed in accordance with the SOR and confirmed in CP&F.

Points of Contact.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]